# Indiana's Life Sciences Industries 2002



For More Information Contact:

Marketing and Public Affairs Division Indiana Department of Commerce One North Capitol, Suite 700 Indianapolis, Indiana 46204 (317) 233-9634

http://www.indianacommerce.com/

This report is prepared by the Indiana Department of Commerce with assistance from the Indiana Health Industry Forum, the Indiana Business Modernization and Technology Corp. and the Venture Club of Indiana, Inc.

# Table of Contents

Indiana's Intellectual Capital

Biomedical Manufacturing in Indiana

Indiana's Pharmaceuticals Sector

Indiana's Medical Devices & Instruments Sector

Indiana's Electromedical & Irradiation Apparatus Sector

Indiana's Health Information Technology Sector

Indiana's Animal & Ag-Sciences Sector

Recent Growth in Indiana's Life Sciences Industries

New Opportunities for Life Sciences Development in Indiana

Indiana Industry Trade Associations

Venture Capital Resources

Universities: Expanding the Life Sciences Horizon

Training for the Life Sciences Workforce

Solutions to Your Technical Problems

Indiana's Business Costs

**Exporting Excellence** 

Accessing Affordable, Reliable Energy

Indiana's Infrastructure Advantage

For More Indiana Information

# Indiana's Intellectual Capital

"Intellectual Capital" refers to the critical mass of knowledge in an industry, which holds the potential for growth and innovation. That knowledge can emerge from commercial, academic and research endeavors, and it's crucial to the development of new businesses and the expansion of existing ones in that industry.

Thanks to its world-class research universities and innovators in the private sector, Indiana has a wealth of intellectual capital in life sciences fields such as analytical chemistry, bio-engineering/tissue engineering, genomics/proteomics, human nutrition, medical and bio-informatics, MEMS (Micro-Electro-Mechanical Systems) and nanotechnology. In fact, Purdue University's graduate program in analytical chemistry was ranked second in the nation in an April 2002 list of "America's Best Graduate Schools" in U.S. News and World Report.

Following are just a few examples of the countless endeavors underway in Indiana that are expanding the horizons of life sciences industries:

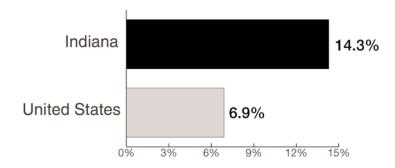
- The Indiana Drug Development Consortium a group of scientists from Purdue University, Indiana University Medical Center, the National Cancer Institute and five Indiana pharmaceutical companies – is researching and developing vitamin-based drug delivery technologies.
- Purdue's strong Department of Biomedical Engineering is fostering interdisciplinary research with a dedicated emphasis on the molecular and cellular foundations of implantable devices and tissues.
- With the support of a grant from the Lilly Endowment, Indiana University's Indiana Genomics Initiative, also called INGEN, is creating a world-class enterprise to research genomics and proteomics.
- The School of Informatics at Indiana University Purdue University Indianapolis (IUPUI) is setting new standards in data sets and electronic medical records.
- Indiana is one of the nation's leading participants in Project Lead The Way, a program
  that prepares secondary students for careers in engineering and engineering technology. Fifty Indiana high schools and middle schools are active in the program, which will
  soon include a biomedical component.
- Purdue University is building a \$100 million Discovery Park, a new home for interdisciplinary research that will include a bioscience/engineering center, an e-enterprises center and a center for entrepreneurship. Discovery Park will also be home to the Birck Nanotechnology Center.

These and other innovative programs are highlighted in this report, which provides an overview of the life sciences industries in Indiana and the university and private sector initiatives that are spurring industry growth. This report will be updated regularly and posted on the Indiana Department of Commerce Web site, <a href="http://www.indianacommerce.com">http://www.indianacommerce.com</a>.

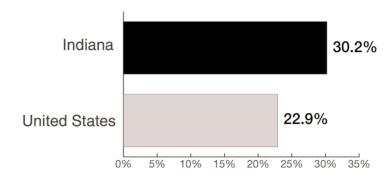
# Biomedical Manufacturing in Indiana

Indiana's biomedical products manufacturing industry is large and dynamic. Products range from traditional medical devices to the latest technical innovations. The business mix includes small startups and large international corporations. As the following charts show, Indiana's rate of growth since 1997 leads the U.S. rate in both the medical instruments and pharmaceuticals sectors.

#### **Medical Instrument Growth Since 1997**

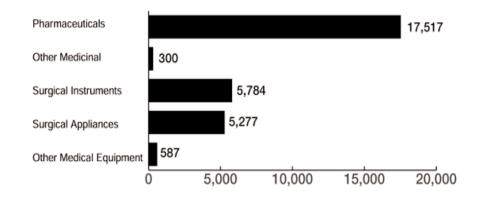


#### **Pharmaceutical Growth Since 1997**

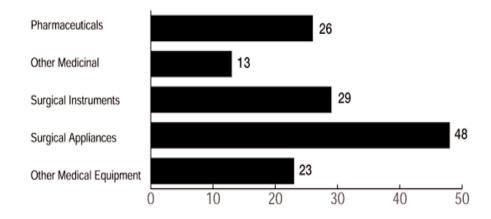


In 2000, Indiana had 139 establishments that were primary producers of biomedical-related products, with a combined employment of 29,165 workers.

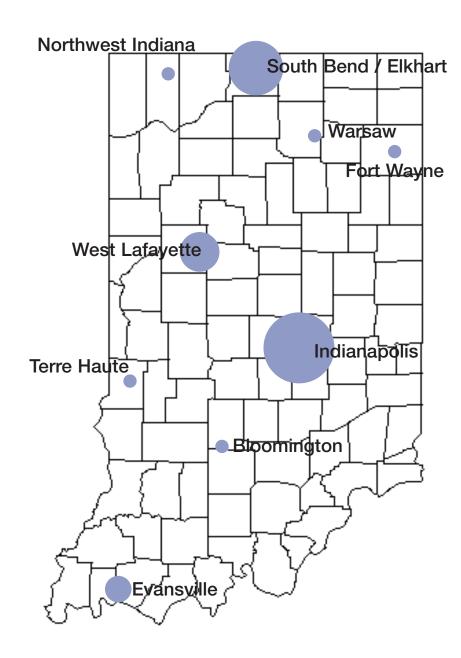
#### Indiana Biomedical Manufacturing Employment, 2000



#### Indiana Biomedical Manufacturing Establishments, 2000



# Indiana's Pharmaceuticals Sector



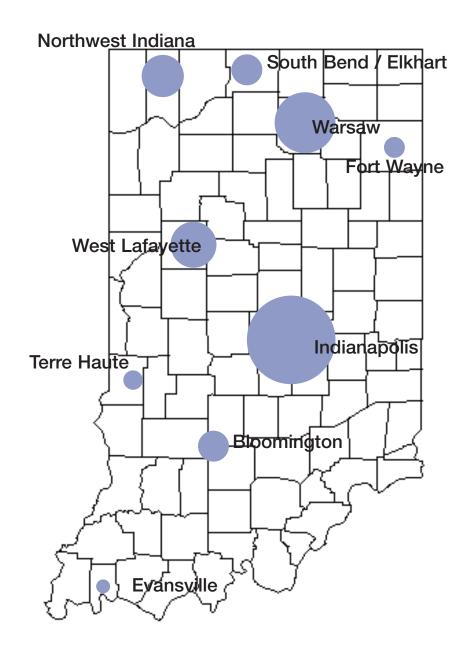
#### Major Players

Eli Lilly and Company (Indianapolis)
Bayer Corp. (Elkhart and Mishawaka)
Covance, Inc. (Indianapolis)
West Pharmaceutical (Indianapolis)
Bristol-Myers Squibb Co. (Evansville)
GFI Research Center (Evansville)
Bioanalytical Systems, Inc. (West Lafayette)
Pfizer, Inc. (Terre Haute)

#### **New Entrants**

KP Pharmaceutical Technology (Bloomington)
Integrity Pharmaceutical Corp. (Indianapolis)
SSCI (West Lafayette)
ComChem Technologies (Indianapolis)
Faulk Pharmaceutical Research (Indianapolis)
Endocyte (West Lafayette)
Geist Pharmaceuticals (Indianapolis)
Microgen (Greenwood)

# Indiana's Medical Devices & Instruments Sector



# Surgical and Medical Instruments *Major Players*

Hill-Rom Company (Batesville)
Cook Group, Inc.
(Bloomington, Spencer, Lafayette)
Guidant (Indianapolis)

#### **New Entrants**

Focus Surgery, Inc. (Indianapolis)
Sterilization Cassette Systems, Inc. (Indianapolis)
JATECH Scientific (Knightstown)

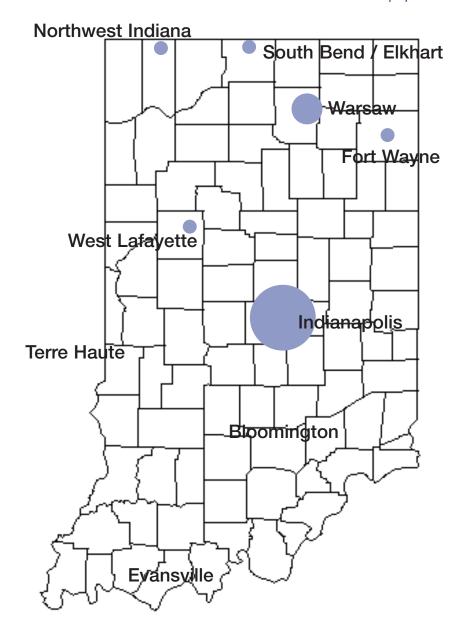
# Surgical Appliances and Supplies *Major Players*

Biomet, Inc. (Warsaw)
DePuy, Inc. (Warsaw)
Zimmer, Inc. (Warsaw)
Sofamor Danek (Winona Lake)
Othy, Inc. (Warsaw)

#### New Entrants

Paragon Medical (Pierceton)

# Indiana's Electromedical & Irradiation Apparatus Sector



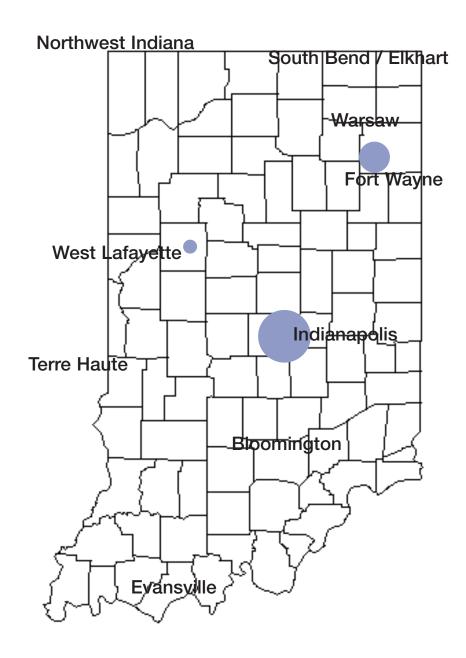
#### Major Players

Roche Diagnostics (Indianapolis)
Bayer Corp. (Elkhart)
Biosound, Inc. (Indianapolis)
Panoramic Corporation (Fort Wayne)

#### **New Entrants**

Polymer Technology Systems (Indianapolis)
MED Institute (Lafayette)
Cook Biotech, Inc. (West Lafayette)
Focus Surgery, Inc. (Indianapolis)
GDS Technology, Inc. (Elkhart)
Opto Sonics, Inc. (Indianapolis)
FluorRX (Indianapolis)

# Indiana's Health Information Technology Sector



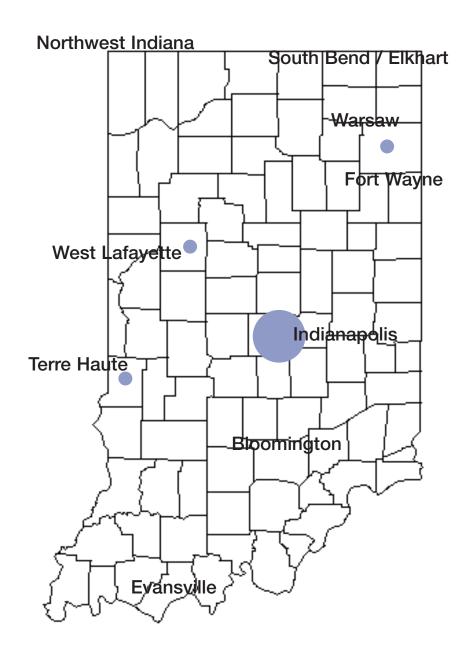
#### Major Players

Logikos (Fort Wayne)
Medical Informatics Engineering, Inc.
(Fort Wayne)
RealMed (Indianapolis)
Mezzia (Indianapolis)

#### **New Entrants**

Medical Decision Modeling (Indianapolis) Quovix (Indianapolis) HealthX (Indianapolis)

# Indiana's Animal & Ag-Sciences Sector



#### Major Players

Agdia, Inc. (Elkhart)
Central Soya (Fort Wayne)
Dow AgroSciences (Indianapolis)
Elanco Animal Health (Indianapolis)
Hawthorne Products, Inc. (Dunkirk)
Moseley Laboratories, Inc. (Indianapolis)
Pfizer, Inc. (Terre Haute)

### Recent Growth in Indiana's Life Sciences Industries

Following are just a few examples of the life sciences companies that have been established or have announced significant expansions in Indiana in recent years.

#### 2002

Dow AgroSciences announced that it will consolidate its research and development group by moving its biotechnology projects from San Diego to Indianapolis, creating 20 to 40 new, professional jobs in the process. The move will allow the company's research and development department to more effectively utilize lab capacity in Indianapolis, as well as provide better career development opportunities for Dow AgroSciences research and development employees. Dow AgroSciences LLC, based in Indianapolis, is a global leader in providing pest management and biotechnology products that improve the quality and quantity of the earth's food supply and contribute to the safety, health and quality of life of the world's growing population.

#### 2001

**Puritan Bennett** announced that it is expanding its central Indiana operations. The company, a division of Tyco Healthcare, is moving from its current Indianapolis facility to a larger, existing building in Plainfield. It currently employs 282 workers at the Indianapolis plant and will invest approximately \$9.9 million in the new plant, creating 180 additional jobs by 2004.

**SSCI, Inc.** received an *Inc* 500 award for its dynamic growth; the company has more than tripled its staff since 1998. Located at the Innovation Center in Purdue Research Park, the company helps pharmaceutical industry clients accelerate the pace of drug development and improve the quality of drugs they offer.

**Akina, Inc.**, an engineering and research services company, was established at the Business and Technology Center in Purdue Research Park. The company specializes in controlled drug delivery and design of biomedical products. Akina has developed new polymers and hydrogels for controlled drug delivery, new controlled release formulations, and new surface modification technologies for biomedical devices.

Othy, Inc. in Warsaw announced plans in 2001 to add 58 new employees following an almost \$8 million investment in building improvements and equipment upgrades. Othy, Inc. is a precision machining company that provides surgical instrumentation to manufacturers of orthopedic implants. A subsidiary of Symmetry Medical, Inc., Othy employs 240 workers in Warsaw and is the largest orthopedic instrument company in the United States.

**CurXcel Corp.**, a biotechnology company that focuses on the discovery of treatment against Alzheimer's Disease, was established in the Business and Technology Center at Purdue Research Park. The company is working to discover and develop plant-derived

drugs that will prevent the onset of Alzheimer's Disease, slow or stop its progression with an early diagnosis, and regenerate neuronal links that have been destroyed by the disease.

**Griffin Analytical Technologies, Inc.** was established at the Purdue Technology Center in the Purdue Research Park. The company is committed to producing portable, affordable and functional chemical analysis instrumentation and is licensing Purdue technology to deliver a miniaturized mass spectrometer to the analytical instrumentation market.

**Helmer Labs**, a Noblesville company, manufactures instruments for the blood banking industry, including platelet storage systems, plasma thawing systems, refrigeration systems and centrifuges. In 2000, the company recorded \$4.5 million in sales, and officials projected \$7 million in sales in 2001, following the addition of new product lines. In 2001, the company announced that it would add more than 30 employees, bringing its workforce up to about 85.

**FuturaGene, Inc.**, a company that researches and develops genetic solutions to solve crop production problems, was established in the Purdue Research Park. The company was formed by researchers from Purdue, the University of Arizona and Illinois University to bring to market plant genes that improve plants' tolerance to environmental stresses such as drought, cold and fungus attack.

#### 2000

**RealMed Corporation,** an Internet-based, business-to-business healthcare technology, connectivity and commerce provider, announced plans to create approximately 1,812 new jobs over the next ten years and make capital investments totaling approximately \$82.5 million.

**Covance, Inc.** announced plans in 2000 to build a new facility and add approximately 450 new jobs in a 5-year, \$44 million expansion at its Indianapolis facility. The announcement marked the second time in three years that Covance decided to grow in Indianapolis. In 1997, Covance announced plans to add more than 300 jobs and invest \$21.4 million in the Indianapolis facility.

#### 1999

Eli Lilly and Co. announced plans to undertake the largest business development venture in Indiana's history: a \$1 billion investment in its Indianapolis facility and the addition of approximately 8,860 new jobs over the next 10 years.

**Biomet, Inc.** announced that it would make a \$6 million investment and create a projected 85 new jobs by 2001 at the international headquarters located in Warsaw. Biomet, Inc., founded in 1977, produces and manufactures orthopedic products.

# New Opportunities for Life Sciences Development in Indiana

# 21st Century Research and Technology Fund

The 21<sup>st</sup> Century Research and Technology Fund was established in 1999 to help foster research collaborations between industry and academia, to aid in the commercialization of the results of research projects and to create high skill, high wage jobs in Indiana. Information on all of the awards made by the Fund may be found at http://www.21fund.org.

Following are just two examples of life sciences projects being supported by the Fund:

Indiana Drug Development Consortium (IDDC)

Development of Vitamin-Based Drug Delivery Products

Fund Award: \$2,000,000

Total Project Cost: \$15,000,000

#### **Partners**

Endocyte, Inc. – West Lafayette, IN
Purdue University – West Lafayette, IN
Indiana University Medical Center – Indianapolis, IN
Washington University Medical Center – St. Louis, MO
National Cancer Institute (CRADA) – Bethesda, MD
BAS Analytics – West Lafayette, IN/Evansville, IN
WIL Research Labs – Indianapolis, IN
Cook Pharmaceutical Solutions – Bloomington, IN
MED Institute – West Lafayette, IN
Certus, International – St. Louis, MO
AAC Consulting – Washington, DC

#### **Project Summary**

Researchers at Purdue University have developed a new drug delivery system using the vitamin folate to greatly enhance the selectivity of anticancer drugs for cancer cells versus normal cells. Rapidly dividing cancer cells have an unusually large number of binding proteins, or receptors, for vitamins on their cell surfaces.

The Indiana Drug Development Consortium (IDDC) is a group of scientists at Purdue University, Indiana University Medical Center, the National Cancer Institute, and five Indiana pharmaceutical companies: Endocyte, Inc.; WIL Research Labs; Cook Pharmaceutical Solutions; MED Institute; and BAS Analytics. The overall mission of the IDDC is the research, development and commercialization of vitamin-based drug delivery

technology. The IDDC combines excellence in academic research, technical expertise and industrial drug development experience into a well coordinated and managed effort.

This project will have an immediate and long-term economic impact on Indiana's high technology industry by investing millions of dollars into Indiana technology (\$40 million over the next five years), creating high technology life science jobs, enhancing Indiana's infrastructure for research and technology transfer, supporting academic and industrial cooperation, attracting Federal research dollars and resulting in near-term marketable products.

#### Advanced Spinal Surgery Concepts

Fund Award: \$1,998,987 Total Project Cost: \$4,245,482

#### Partners

University of Notre Dame – South Bend, IN Zimmer, Inc. – Warsaw, IN Purdue University – West Lafayette, IN Indiana University – Bloomington, IN

#### **Project Summary**

In this proposal, three new implant technologies for the repair and strengthening of the human spine are presented with each technique relying on new materials, manufacturing and implant technology. These technologies offer several opportunities for the orthopedic implant industry in Indiana to make significant gains in the development of spinal implant technology that will result in the better treatment and care of spinal injury or pathology.

This effort will be carried out at each of the three major Indiana research universities and at Zimmer, Inc., a world leader in the orthopedic implant industry. The research is multidisciplinary, and Zimmer will support all aspects of the research and product development. It is intended that this research project will result in a new generation of spinal implant products that are ready for clinical evaluation. This technology promises to allow Zimmer to be more competitive in this market, resulting in significant economic growth for the company and its suppliers, all based in or near the city of Warsaw, IN. In addition, the new products would require the expansion of Zimmer's workforce, creating a large number of high tech, highly skilled jobs, and simultaneously attracting highly educated professionals to Indiana.

# The Central Indiana Life Sciences Initiative

Launched in 2002, the Central Indiana Life Sciences Initiative is led by the Central Indiana Corporate Partnership, the City of Indianapolis, Eli Lilly, Indiana University, Purdue

University and the Indiana Health Industry Forum. The Initiative will seek to increase the number of jobs, businesses and research opportunities in the life sciences industry in Central Indiana.

Central Indiana's burgeoning "life sciences corridor" stretches from Bloomington through Indianapolis to West Lafayette. The corridor includes the recently created Indiana Genomics Initiative at IU and Purdue's Discovery Park, which are now linked by a high-performance optical fiber network known as I-Light.

The Initiative will link with other collaborative efforts, such as the "Indiana Proteomics Consortium," a recently announced venture between Lilly, IU's Advanced Research Technology Institute and the Purdue Research Foundation to create instruments and methods to measure proteomics. The consortium will greatly assist pharmaceutical companies and others in creating better drugs.

More than \$1.5 billion has already been invested or committed through 2005 to projects that will jumpstart the Initiative.

Financial assets for the Initiative include:

- e.Lilly a \$50 million venture fund created by Eli Lilly and Company
- Indiana University Foundation venture capital
- Purdue University's Trask Venture Fund
- Lilly BioVentures a venture capital fund created by Eli Lilly and Company
- The 21st Century Research and Technology Fund

Other assets include world-class companies such as Lilly, Roche Diagnostics, Guidant, Dow AgroSciences, Clarian Health Partners, Hill-Rom, Anthem, Cook Group and Covance.

For more information, visit http://www.cilsi.com.

# Indiana Industry Trade Associations

# The Indiana Health Industry Forum

The Forum is a not-for-profit, public-private partnership of leaders from Indiana's health industry, government and academia working collaboratively to make Indiana a premier state for the creation and growth of health industry enterprises. Membership includes manufacturers, health care delivery and insurance firms, suppliers, related industry associations, universities, professional service providers and government entities.

One in eight jobs in Indiana are in the health sector, accounting for 13 percent of the state's payroll. The Forum has been a voice for the industry and has been profiling the industry to provide accurate statistics for use by the public policy community, economic development professionals and industry advocates. The Forum has been identifying issues of concern to the industry, barriers to growth, and resources available for entrepreneurs and startups to provide them more of an opportunity to succeed.

The Forum's goals for 2002 include:

- Reauthorization and enhancement of the 21st Century Research & Technology Fund:
- Shaping a vision for Indiana that leverages the health industry;
- Increasing the strength of Indiana health industry networks; and
- Influencing the creation of effective workforce development programs.

For more information about the Indiana Health Industry Forum or to learn more about how to get involved in the Forum's activities, call 317-264-8552, visit <a href="http://www.ihif.org">http://www.ihif.org</a> or e-mail ihif@ihif.org.

# Indiana Medical Device Manufacturers Council Inc.

IMDMC is an association of nearly 60 medical device manufacturers and other companies that work closely with the medical device industry in Indiana. The IMDMC's mission includes:

- Serving as a voice for the Indiana medical device industry before legislatures and regulatory agencies.
- Providing training, education and information to the medical device industry.
- Working to foster economic growth that will benefit companies and citizens in Indiana.
- Increasing awareness of the benefits the Indiana medical device industry provides.
- Facilitating interaction between members of the Indiana medical device industry.

At IMDMC's home page (<a href="http://www.imdmc.org/">http://www.imdmc.org/</a>) you can find: 1) notices of upcoming

educational forums featuring key political, regulatory and business leaders from throughout the region and Washington DC; 2) a listing of members and links to their Web sites; 3) a resource library of regulations, white papers and other timely and pertinent information pieces; 4) membership information including online application submission; 5) an overview of IMDMC's federal advocacy efforts on behalf of the membership; and 6) more information on how to get involved with this leader-oriented council.

For more information, please contact the IMDMC at 317-951-1388 or e-mail imdmcoffice@ameritech.net.

# Manufacturing Technology Center at Indianapolis

MTC-I is a broker/facilitator that represents more than 130 companies, research and development universities, and federal laboratories in central Indiana and across the Midwest. The organization develops and establishes workforce training programs to meet the needs of Indiana companies and trade groups; identifies advanced manufacturing practices and encourages their implementation into Indiana companies; and responds to industry requests for resources to remove obstacles for their success, whatever they might be. For more information, visit <a href="http://www.mtci.org">http://www.mtci.org</a>.

# Venture Capital Resources

# **Indiana Venture Capital Resources**

Cambridge Ventures L.P.

Indianapolis, Indiana 317.814.6192

Cambridge Ventures is a private venture capital partnership licensed as an SBIC. Cambridge provides capital to businesses in the Midwest, primarily those within 200 miles of Indianapolis. Its investment criteria include a strong management team, sound business plan, growth potential and proprietary advantage.

#### Cardinal Ventures LLC

Indianapolis, Indiana

http://www.cardvent.com/

Cardinal Ventures is a privately-owned partnership that seeks to acquire businesses that can be grown through internal means and by add-on acquisitions. Cardinal's goal is to buy, build and operate a small number of companies for long-term value creation. It does not consider start-ups or first stage venture investments, high technology, natural resource investments, turnarounds, real estate or companies that have a strong international dependence.

#### Centerfield Capital Partners

Indianapolis, Indiana

http://www.centerfieldcapital.com/

Centerfield Capital Partners is interested in growth and later stage investments in companies addressing opportunities in healthcare products and services, information technologies and telecommunications, business and financial services, and specialized manufacturing. The fund is most interested in investing in companies with annual revenues of between \$5 and \$100 million and at a stage where they have a positive cash flow. We prefer to invest in companies that have proven products and customers. We refer to ourselves as a multistage fund, investing in companies to help them grow.

#### CID Equity Partners

Indianapolis, Indiana

http://www.cidequity.com/

With nearly \$400 million under management, CID is one of the largest Midwest firms providing private equity and debt financing to seed, early stage and middle market companies throughout the Midwest. CID offers capital to support seed stage through middle market growth companies. This broad range of funding opportunities is known as CID's Continuum of Capital <sup>TM</sup>. The firm's "family" of private equity funds includes a \$35 million seed fund, a \$110 million venture fund and a \$146.5 million mezzanine fund.

#### **Command Equity Group**

Bloomington, Indiana

http://www.commandequity.com/about.asp

Command Equity Group is an Indiana-based private venture capital management company with an emerging national investment network that focuses on making investments in start-up and early-stage technology companies. Command Equity Group helps build companies by providing the capital, expertise and experience needed for faster development and higher profitability. Since being founded in 1998, Command Equity Group has organized two venture capital funds totaling \$10 million and has provided capital to seven portfolio companies and two high profile venture funds.

#### e.Lilly Venture Fund

Indianapolis, Indiana

http://www.e.lilly.com/

This fund was created by Eli Lilly and Company to invest in early- to developmentstage startup companies with innovative e-business solutions that will benefit the research, development and commercialization of pharmaceuticals.

#### Gazelle TechVentures

Indianapolis, Indiana

http://www.gazellevc.com/overview/overview.htm

For early stage companies, Gazelle TechVentures often assists entrepreneurs with plan formation in advance of investment consideration. More importantly, Gazelle links entrepreneurs with appropriate resources outside of Gazelle such as board members, senior executives or professional advisors. For middle to late stage companies, Gazelle provides a platform for syndication of capital and resources. For the middle stage company, Gazelle actively assists in building their management team and developing their approach to the market and puts its money behind the company indicating local acceptance of the concept and team. For later stage companies, Gazelle assists management teams in identifying and networking with the most strategically important advisors and investors as they prepare for large private rounds of funding or IPO.

#### IM Ventures, LLC

Indianapolis, Indiana

http://www.imdr.com/practice areas/imventures.html

IM Ventures recognizes that Indianapolis is rife with entrepreneurs and resulting startups, particularly in the high-technology and health care arenas. Many private investors make investments in early-stage businesses with little assistance from outside resources or from a combination of local service providers. These individuals would benefit from a single, strong entity to support them during the investment process including evaluating business plans, structuring the investment and the subsequent management and reporting of the company's or the investment's financial status. IM Ventures, LLC fills this void by focusing in four core areas: Investment Management Services; Portfolio Company Acceleration Services; Private Investor Alliance; and Strategic and Business Consulting Services.

#### *IrishAngels*

South Bend, Indiana

http://www.business.nd.edu/IA/about ia.cfm

The IrishAngels network comprises a select group of Notre Dame alumni and friends who are experienced in entrepreneurial endeavors and interested in supporting new venture development. The network creates a forum for entrepreneurial-minded members of the Notre Dame family to contact each other for networking purposes and foster the development of new business opportunities.

#### Irwin Ventures

Columbus, Indiana

http://www.irwinventures.com/irwin.html

Irwin Ventures invests in early stage companies in financial services or financial services-related technology, primarily those using technology to change the landscape of their market niche.

#### Lilly BioVentures Fund

Indianapolis, Indiana

http://www.lillybioventures.com

This fund, created by Eli Lilly and Company, focuses on innovative enabling technologies aimed at improving and accelerating drug discovery and development, as well as emerging or novel technologies in the biotech or biopharmaceutical field.

#### Monument Advisors

Indianapolis, Indiana

http://www.monumentadv.com/

Monument Advisors, an Indiana Merchant Bank, offers middle market companies throughout the Midwest a full line of corporate finance services, a dedicated Mezzanine fund, and an Equity and Mezzanine fund, which is currently in the fund raising stage.

#### Periculum Capital Company

Indianapolis, Indiana

http://www.periculumcapital.com/

Periculum Capital Company is a leading regional investment banking firm, serving the needs of growth companies and growing mid-market companies in the upper Midwest.

#### Purdue University Trask Pre-Seed Venture Fund

West Lafayette, Indiana

http://www.otc.purdue.edu/

This fund provides one-time pre-seed capital of up to \$250,000 through the Gateways Program at the Purdue Research Park – a program that provides many of the resources needed by start-up ventures to increase their odds of survival. The Trask Venture Fund is available only to Purdue faculty members launching companies.

#### Rose-Hulman Ventures

Terre Haute, Indiana

http://www.rose-hulman.edu/rhv/RHV.htm

Rose-Hulman Ventures is a technology-based business incubator and product-development center with a unique combination of resources to meet the challenges of taking a bright idea to the marketplace. Our mission is to foster creation and growth of innovation-based businesses by providing easier access to infrastructure, technical support, business support and capital. Rose-Hulman Ventures offers working relationships from traditional incubator resources for individual entrepreneurs to contract engineering services for multi-national corporations. All of these critical components are located together on a single, 180-acre, campus-like setting in a 35,000 square-foot building at Aleph Park in Terre Haute, Indiana.

#### Village Ventures / Spring Mill Venture Partners

Bloomington, Indiana

http://www.villageventures.com/performance/affiliate/bloomington\_in.html

Village Ventures, Inc. manages a proprietary nationwide network of early-stage venture capital funds focused on emerging technology centers. Spring Mill Venture Partners is an Indiana affiliate that invests in early-stage companies in the information technology and life science industries located in Indiana and the surrounding region.

#### White River Venture Partners

Indianapolis, Indiana

Marc DeLong: 317-780-7789

White River Venture Partners is an SBIC that invests in central Indiana companies in a variety of industries. The fund supports second-stage and beyond companies – those with proven products and markets.

# Midwest Regional Venture Capital Resources

#### Alpha Capital Partners

http://www.alphacapital.com/

#### Arch Development Partners LLC

http://www.archdevelopmentpartners.com/

#### **AV Tech Ventures**

http://www.avaloninvest.com/

#### Blue Chip Venture Company

http://www.bcvc.com/

#### Devers Group Inc.

http://www.deversgroup.com/

#### **EDF Ventures**

http://www.edfvc.com/

#### **KB Partners**

http://www.kbpartners.com/home.htm

#### NCIC Capital Fund

http://www.ncicfund.org/

#### North Coast Technology Investors, LP

http://www.northcoastvc.com/index.html

#### Open Prairie Ventures

http://www.openprairie.com/home.html

#### River City Capital Funds

http://www.rccf.com/about.htm

#### Senmed Medical Ventures

http://www.senmed.com/

# Universities: Expanding the Life Sciences Horizon

The primary role played by Indiana colleges and universities is providing the workforce of the future. Our state's superior academic, technical and applied job training programs are creating a workforce that meets the demands of our ever-growing life sciences industries.

Life sciences companies have access to graduates with a full range of educational and technical training skills. They also have access to an increasing range of networks, technology centers and programs that provide practical solutions and innovations to a full range of problems. In addition, Indiana universities are increasingly forming proactive technology transfer and commercialization organizations and mechanisms to not only assist in local economic development but to increase universities' return from their platform technologies.

# **Ball State University**

Traditionally known within the State of Indiana as a teacher's college (with great programs in architecture and communications), Ball State has developed strong expertise in the information and communications technology tools that support major R&D projects, in the business tools that promote innovation and entrepreneurialism, and in life sciences fundamentals.

#### Research Initiatives

The Center for Information and Communications Sciences (<a href="http://www.bsu.edu/web/cics/">http://www.bsu.edu/web/cics/</a>) was established with the benefit of a \$20 million grant from the Lilly Endowment Foundation. The center offers courses in the field of health informatics and places significant emphasis on creating next generation digital communications applications. The Center's programs include "Communication: The Media Design Initiative" and the Institute for Wireless Innovation (<a href="http://www.bsu.edu/web/cics/iwi/default.asp">http://www.bsu.edu/web/cics/iwi/default.asp</a>).

Ball State also hosts the only National Science Foundation (NSF) funded Industry-University Cooperative Research Center program dedicated to software engineering. Universities across the United States, including five in Indiana, participate in Software Engineering Research Center (SERC) projects (<a href="http://www.cs.bsu.edu/homepages/serc/">http://www.cs.bsu.edu/homepages/serc/</a>). Other collaborative approaches are being explored through the Cluster Computing Research Project (CCR), which originated in the College of Business.

Ball State's College of Business provides expertise in product development and new business creation. Its Institute for Entrepreneurship has received countless accolades (<a href="http://www.bsu.edu/web/entrepreneurship">http://www.bsu.edu/web/entrepreneurship</a>). Students and faculty also benefit from resources such as the Toolbox Guide to Development Funds (<a href="http://web.bsu.edu/IEDA/CurToolbox.asp">http://web.bsu.edu/IEDA/CurToolbox.asp</a>), which is maintained for the State of Indiana by staff at the Center for Economic and Community Development (<a href="http://web.bsu.edu/ieda/home.asp">http://web.bsu.edu/ieda/home.asp</a>).

The Office of Academic Research and Sponsored Programs (<a href="http://www.bsu.edu/research/">http://www.bsu.edu/research/</a>) functions as the technology transfer office, offering an electronic gateway to the Community of Science (COS), coordinating grants information resources, managing intellectual property programs and assisting in proposal development.

#### Academic Emphasis

Ball State's foundation academic programs in chemistry, biology and physical sciences are augmented by application-specific endeavors, such as the Human Performance Laboratory. Founded in 1965, the laboratory offers a variety of research, graduate study and service programs. Research interests have ranged from heart disease in aging men to performance of elite athletes and, most recently, a NASA space shuttle mission. In addition, programs in adult physical fitness and cardiac rehabilitation offer service to the local community.

The Biomechanics Laboratory (<a href="http://www.bsu.edu/web/biomechanics">http://www.bsu.edu/web/biomechanics</a>) conducts research in clinical and sports biomechanics. Clinical research has centered on gait analysis in the elderly to tendonitis rehabilitation, while sports research has focused on sports jumping to tennis mechanics. The laboratory is fully equipped to quantify all types of musculoskeletal experimental data including force measurements, accelerometry, motion analysis with computer simulation and EMG.

The newest addition to the Department of Biology is the BioTechnology Certification Program (<a href="http://www.bsu.edu/web/biology/biotech/Prog Description.htm">http://www.bsu.edu/web/biology/biotech/Prog Description.htm</a>). The curriculum can culminate in a non-degree certificate or be integrated into an MA or MS degree. Graduates from the program are especially well prepared for careers in biotech industries. Other concentrations are available in Laboratory Sciences of Cell-Molecular-Genetics-Microbiology.

# Ball Memorial Hospital

Ball State benefits from collaboration with neighboring **Ball Memorial Hospital** (<a href="http://www.ballhospital.org/">http://www.ballhospital.org/</a>). It is one of eight academic medical centers chosen to participate in a new nationwide registry for the National Institute of Arthritis and Musculoskeletal and Skin Diseases (NIAMS). One project is the identification of patients with antiphospholipid syndrome (APS). Oncology groups with which Ball Memorial are involved include:

- Eastern Cooperative Oncology Group (ECOG). One of the largest clinical cancer research organizations in the United States, ECOG conducts clinical trials in all types of adult cancers.
- Radiation Therapy Oncology Group (RTOG). A national cooperative research organization under the supervision of the American College of Radiology, RTOG is funded by the NCI. Current studies involve radiation therapy either alone or in conjunction with surgery and/or chemotherapeutic drugs.
- National Surgical Adjuvant Breast and Bowel Project (NSABP). A cooperative group conducting clinical trials in breast and colorectal cancer research, NSABP is funded by the NCI.

# **Indiana University**

Indiana University's life sciences and technology programs in Bloomington develop talented students in the fields needed for future medical professions as well as for careers in basic research and product development/commercialization. IU also develops tools used for life science research. In addition to science and technology, IU's intellectual resources include cross-cutting infrastructure areas, such as information/communications technology (ICT) and product/business development expertise.

With the support of a \$105 million grant from the Lilly Endowment, IU's Indiana Genomics Initiative – INGEN – is creating a world-class biomedical enterprise built on the existing strengths at the IU School of Medicine and the IU Office of Information Technology. INGEN takes full advantage of IU's exceptional information technology infrastructure, which provides supercomputers, facilities to store massive amounts of data, and three-dimensional visualization laboratories. Additionally, the initiative will have close connections to the School of Medicine's medical informatics expertise, the Regenstrief Medical Record System and IU's new School of Informatics.

#### Academic Initiatives

The recently established Center for Genomics and Bioinformatics (http://www.cgb@bio.indiana.edu) is a multidisciplinary graduate studies center that houses projects such as Bio-Mirror (http://www.bio-mirror.net), a global bioinformatic public service for high-speed access to up-to-date DNA and protein biological sequence databanks.

The Indiana Instrumentation Institute focuses on the development of new instrumentation, the improvement of instrumentation infrastructure, and partnerships with industries involved in chemical measurements. Established under the graduate program for Analytical Chemistry, it formalizes and strengthens existing relationships between Purdue University, Indiana University and state industry in the area of scientific instrumentation. Another objective is to assist graduate students and others in founding start-up companies based on research work done at Purdue and IU. (http://www.chem.indiana.edu/grad/research/analytical.htm)

In addition to collaboration with industrial partners, IU encourages collaboration among faculty members from different departments. Fellows from the Indiana Molecular Biology Institute hail from the departments of Biology, Chemistry, Biophysics, and Medical Sciences. Research programs include novel nucleic acid technologies, regulation of gene expression, and cell/developmental/genetic/molecular biology.

# Research Emphasis

Indiana University is now a member of Community of Science/Community of Scholars (COS), providing university members with a Web-based service for scholars of all disciplines that provides tools to help researchers with:

- Funding (a comprehensive database for research grants from public and private sources)
- Collaboration (a database of 300,000 researchers and scholars worldwide)
- Research promotion

For further information about IU's Research Gateway, visit <a href="http://www.research.indiana.edu/">http://www.research.indiana.edu/</a>.

#### Information/Communications Technology

IU hosts the Abilene Project for Internet2. Operating at speeds up to 2.4 gigabits per second – 45,000 times faster than a typical modem – Abilene provides high-performance network services that enable advanced applications such as high-definition television, telemedicine and remote access to scientific instruments. The project will develop an advanced backbone network to connect regional network aggregation points, called GigaPoPs, and support and encourage the development of advanced applications by the university members located globally.

IU also received a \$30 million grant from the Lilly Foundation to support the establishment of the Indiana Pervasive Computing Research (IPCRES) Initiative. Pervasive computing is the increasingly powerful combination of high-speed computers and intelligent devices, ranging from scientific instruments to home appliances to online digital libraries, all completely interconnected by wired and wireless networks and accessible anywhere in the world. Synergy exists between the Abilene and IPCRES initiatives and life sciences research and development.

# Product/Business Development Strength

Industry partnerships and technology transfer are encouraged at IU, with assistance in intellectual property and other specialties from the IU Advanced Research and Technology Institute (ARTI) and the IU Industrial Research Liaison Program (IRLP):

- ARTI (<a href="http://Arti.Indiana.edu">http://Arti.Indiana.edu</a>), founded in 1996, is a private, not-for-profit corporation serving as an agent for IU campuses in establishing cooperative research, consulting and marketing agreements with private business and industry. ARTI serves as the Office of Technology Transfer for IU and also has Offices of Business Development and Trademarks and Licensing. Staff strength is in intellectual property management, commercial development of biomedical and biotechnology inventions, and information technologies. Since 1997, ARTI has tracked an increase in income from licenses of 560%.
- IRLP (<a href="http://www.indiana.edu/~irlp/">http://www.indiana.edu/~irlp/</a>) provides research and development (R&D) assistance, economic development assistance and information services to Indiana's small businesses, communities, governmental units, and nonprofit agencies and organizations. IRLP's staff of 11 can assist Indiana small businesses in commercializing their products, services and technologies as well as with their information needs. A unit of the Office of Research and University Graduate School (RUGS) at Indiana University, IRLP is funded by the U.S. Department of Commerce through the Small Business Administration and the Economic Development Administration, and also through the State of Indiana.

# Indiana University Purdue University Indianapolis (IUPUI)

The IUPUI School of Science leads the state in federal research university dollars attracted for life sciences.

IUPUI conducts advanced research in areas such as Advanced Imaging Technology for Disease Detection and Control and cutting edge development in such innovative areas as Informatics. The IUPUI campus is home to the nation's second-largest medical school when measured by graduates.

Recent academic emphasis has been place on genomics and proteomics (funded by a \$105 million grant from the Lilly Endowment), integrated chem/biochem information systems, and the schools of Dentistry and Nursing.

- Research is currently focused on:
- Clinical programs cancer, diabetes and alcoholism
- Genetic mapping and application for clinical use
- Radiology imaging for metabolic processes
- Regenerative biology
- Biomedical engineering

Much of IUPUI's research is funded and/or supported through private partnerships, particularly with Lilly, Roche Diagnostics and Dow AgroSciences.

#### School of Medicine

In addition to providing training in 25 medical disciplines and running various outreach and support programs, the School of Medicine conducts research through a variety of programs. More information is available at the following Web sites:

- Office of Research Affairs <a href="http://medicine.iu.edu/administration/research/index.html">http://medicine.iu.edu/administration/research/index.html</a>
- Center for Medical Genomics <a href="http://www.ingen.iu.edu/">http://www.ingen.iu.edu/</a>
- Center for Biomedical Imaging <a href="http://www.indyrad.iupui.edu/">http://www.indyrad.iupui.edu/</a>
- Indiana University Cancer Center (IUCC) http://iucc.iu.edu/
- 21 Research Institutes & Centers of Excellence http://www.medicine.iu.edu/research/institutes\_centers.html
- 31 Core Research Laboratories <a href="http://www.medicine.iu.edu/research/cores/index.html">http://www.medicine.iu.edu/research/cores/index.html</a>
- Patient Clinical Trials <a href="http://dmed.iupui.edu/ctp/">http://dmed.iupui.edu/ctp/</a>

#### School of Informatics

Tapping into its strong relationship with Indiana University's Regenstreif Institute, the school sets new standards in data sets and electronic medical records.

# **Purdue University**

One of the world's most respected engineering schools, Purdue University is expanding extensively and rapidly into the most advanced areas of biomedical technology, both in providing quality education and research. New programs and developments are occurring so regularly that the material presented here can capture only a portion of the biomedical-related activity at Purdue.

Purdue recognizes that research and education succeed best when working in partnership with the private sector. More than 15% of Purdue's research funding comes from private industry, generating royalty income greater than \$1.7 million. Research partnerships are numerous and involve companies such as:

- Advanced Process (combinatorics)
- ASPIN (mental health)
- BAS (analytical chemistry Instruments)
- Cook Biotech (small intestine medical technology)
- Endocyte (cancer drug delivery systems)
- HemoCleanse (medical software)
- MED Institute (medical equipment development)

#### Academic Emphasis

Purdue is home to the following departments and schools that are tied to biotechnology study and research:

- The Department of Biochemistry is committed to basic research and training for undergraduate, graduate and professional students pursuing careers in biochemistry, molecular biology and related life sciences. The department is involved in various interdisciplinary programs in Molecular Biology, Genetics, Plant Biology, Virology and Biophysics. <a href="http://www.biochem.purdue.edu/">http://www.biochem.purdue.edu/</a>
- The Department of Biological Sciences is multi-disciplinary, offering a wide variety of choices for doctorate and masters degrees. Major research groups exist in the fields of molecular, cellular, organismal, structural and population biology. One of the newest developments is a Ph.D. program in tissue engineering. <a href="http://www.bio.purdue.edu/">http://www.bio.purdue.edu/</a>
- The Department of Biomedical Engineering serves as the focal point for educational, research and service activities in this growing field that integrates engineering and the life sciences. The department fosters interdisciplinary research that spans modern biomedical engineering with a dedicated emphasis on the molecular and cellular foundations of implantable devices and tissues. <a href="http://www.ecn.purdue.edu/BME/">http://www.ecn.purdue.edu/BME/</a>
- The School of Pharmacy and Pharmaceutical Sciences is a national leader in the education of pharmacists and pharmaceutical scientists. Twenty-five percent of all deans of schools of pharmacy in the United States are either Purdue alumni or former Purdue faculty members. The school (http://www.pharmacy.purdue.edu/) is divided into three departments:
  - The Department of Industrial and Physical Pharmacy (IPPH), the nation's top program in this field, is involved in teaching, research and service in all areas of pharmaceutics,

- with emphasis on industrial pharmacy, biopharmaceutics/pharmacokinetics and physical pharmacy.
- The Department of Medicinal Chemistry and Molecular Pharmacology (MCMP) offers opportunities for undergraduates to participate in research and for faculty to participate in the School's undergraduate and professional programs.
- The Department of Pharmacy Practice (PHPR) is concerned with professional training related to the patient and delivery of healthcare services; the development, application and evaluation of experiential methods and professional services; and standards of pharmacy practice.

Purdue is also home to the following interdisciplinary programs:

- The Biochemistry and Molecular Biology (BMB) program offers diverse opportunities for graduate study and research leading to a Ph.D. degree. The BMB program prepares graduates for independent and creative research careers. http://www.biochem.purdue.edu/~bmb/overview.html
- Biophysics is an intensive program to provide for training in basic biophysics as well as subjects such as advanced biochemistry that interface with modern biophysics. http://www-structure.bio.purdue.edu/GT Biophysics/pf.html
- Neuroscience is designed to expose students to a survey of the different research areas before choosing an area of concentration.
   <a href="http://www.psych.purdue.edu/~punweb/index.html">http://www.psych.purdue.edu/~punweb/index.html</a>
- Virology focuses on integrating a number of disciplines to examine virological processes that may be out of the scope of one particular field and develop each student's capability for conducting independent and creative research. http://bilbo.bio.purdue.edu/~virology/
- Purdue Genetics Program (PGP) is an integrated, comprehensive curriculum for training Ph.D. students in genetics. The program provides training in fundamental and practical questions in the physiology of cells and whole organisms. <a href="http://www.biochem.purdue.edu/~genetics/">http://www.biochem.purdue.edu/~genetics/</a>

#### Research Centers

Following are just some of the active research centers at Purdue:

- The Cancer Research Center is based on the major strengths of the university:
   excellence in the basic biological, biochemical, chemical and pharmaceutical sciences; a strong program in the chemistry and biochemistry of anticancer drugs;
   extensive research in cellular signaling mechanisms; a strong integrative program in
   structural biology and unique expertise in engineering; and several other applied
   areas that can be brought to bear on the cancer problem.
   http://www.cancer.purdue.edu/
- The Center for Pharmaceutical Process Research fosters an interdisciplinary approach to pharmaceutical processing-related research in order to catalyze interaction between industrial and academic scientists and make the application of a basic

- science approach to formulation manufacture of drug products an integral part of pharmaceutical education. <a href="http://www.pharmacy.purdue.edu/~nsf/">http://www.pharmacy.purdue.edu/~nsf/</a>
- Cytometry Laboratories conduct extensive and advanced research in multiple areas such as immunophenotyping, DNA content, cell cycle analysis, DNA ploidy analysis, apoptosis phagocytosis, intracellular pH/, calcium oxidative burst, intracellular antigen measurement, total protein, cytokine detection and reticulocyte analysis. <a href="http://www.cyto.purdue.edu/">http://www.cyto.purdue.edu/</a>
- Department of Biochemistry research focuses on basic problems in biochemistry and cell biology with an overall goal of contributing to an understanding of human disease and the advancement of modern agriculture.
   http://www.biochem.purdue.edu/research.html
- Department of Biological Sciences areas of research include biochemistry, biophysics, cellular and developmental biology, population ecology and evolution, eukaryotic and molecular genetics, microbiology, molecular biology, neurobiology and physiology. <a href="http://www.bio.purdue.edu/">http://www.bio.purdue.edu/</a>
- The Department of Biomedical Engineering has research programs that span from fundamental studies of biological structures to applied medical device design and evaluation. Many of the investigations involve the design and development of implantable or indwelling devices such as orthopedic, cardiac, endovascular, drug delivery or tissue-engineered devices. <a href="http://www.ecn.purdue.edu/BME/Research/">http://www.ecn.purdue.edu/BME/Research/</a>
- Biochemistry and Molecular Biology research involves numerous fields including cancer biology, structural biology, plant molecular biology and molecular virology. Under development is a national center in bio-nanotechnology.
   <a href="http://www.biochem.purdue.edu/~bmb/training.html">http://www.biochem.purdue.edu/~bmb/training.html</a>
- Markey Center for Structural Biology provides research facilities in a wide range of areas including X-ray crystallography, image reconstruction of viruses, and computation of 3D structure from solution X-ray scattering curves and cryo electron microscopy images. <a href="http://www-structure.bio.purdue.edu/">http://www-structure.bio.purdue.edu/</a>
- The School of Pharmacy and Pharmaceutical Sciences offers research programs
  through all three of its departments ranging from pharmaceutical processing
  research to studies of protein drug delivery; from evaluating interactions in suspension and emulsion systems to evaluating interactions between proteins and biopolymer surfaces; and from the nature of solid surfaces to the nature of membrane surfaces. <a href="http://www.pharmacy.purdue.edu/">http://www.pharmacy.purdue.edu/</a>
- Hillenbrand Biomedical Engineering Center works with all scientific disciplines that
  participate in some form of biomedical engineering. The center's objective is to provide an environment where these activities can take place in a maximally productive
  setting. More than 70 patents have been issued based on research conducted in
  the Hillenbrand Biomedical Engineering Center.
  - https://ssl.adpc.purdue.edu/ci/plsql/ci anonymous.full rec facil?facilid in=175&string in=medical
- Neuroscience research encompasses many disciplines and techniques, ranging from molecular biology to psychophysics. The primary focus at Purdue is on molecular signaling, plasticity and development, and behavior and cognition. http://www.psych.purdue.edu/~punweb/index.html

# Rose-Hulman Institute of Technology

Ranked #1 by *U.S. News & World Report* for the third consecutive year as the nation's best engineering college or university, Rose-Hulman's excellence extends to its Applied Biology & Biomedical Engineering Department. In addition, other departments contribute education and research in biomedical areas including chemistry, computer sciences, optics, mechanical engineering, electrical engineering and computer engineering. Rose-Hulman feels it has found a special niche in commercialization by taking new ideas and making products out of them. To meet this goal it has a product development lab to complete rapid prototypes.

#### Academic Emphasis

Rose-Hulman is home to the following departments and schools that are tied to biotechnology study and research:

- The Department of Applied Biology and Biomedical Engineering offers an undergraduate minor in applied biology, an undergraduate minor in biomedical engineering and the M.S. degree in biomedical engineering. An important long-term goal of the department is to create an undergraduate curriculum in applied biology. <a href="http://www.rose-hulman.edu/Class/BioMed/dept.html">http://www.rose-hulman.edu/Class/BioMed/dept.html</a>
- The applied biology program will produce biologists with the chemistry, mathematics and physics background needed to solve biotechnological problems in the coming decades. The program will prepare graduates for professional careers in government and industrial research laboratories, and in the biotechnology and health-related industries. http://www.rose-hulman.edu/Class/BioMed/ABBE/bsprogram.htm
- The Chemistry Department provides training and course work in a variety of biomedical-related areas. These areas include medicinal chemistry, biochemistry, pharmacology, pharmacognosy, organic chemistry (synthesizing pharmaceuticals), inorganic chemistry (chemical role of metals in biological systems), computational chemistry (using computers to design new drugs), materials chemistry (prostheses, artificial organs) and clinical chemistry (diagnosis and treatment information). <a href="http://www.rose-hulman.edu/chemistry/">http://www.rose-hulman.edu/chemistry/</a>

# Research Emphasis

Rose-Hulman is home to many innovative research collaborations, including the following:

- Cook Biotech and Purdue University are working with Rose-Hulman on research to develop artificial arteries.
- Rose-Hulman and Cook Biological are researching tissue soldering using lasers and bio-chemicals that bond.
- The university and Roche Diagnostics are researching technology to isolate pancreatic cells with optics and software.

The university's research emphasis also includes:

- Bio-materials: construction for prosthetic devices and cardiovascular devices
- Mechanisms for polyethylene: hip and knee joint replacements
- Orthopedics: modular components and corrosion
- Optics, hearing, blood flow problems, physiology

# **University of Notre Dame**

Notre Dame's Department of Biological Sciences research programs receive more than \$9 million of funding from external resources, particularly from the National Institutes of Health (NIH) and the National Science Foundation (NSF).

The Department of Biological Sciences is housed in the Galvin Life Science Center. The facilities are excellent for most types of laboratory research in biology. Included are various high-tech apparati, fully-equipped laboratories and the World Health Organization's Aedes Reference Center. In addition, the Freimann Life Sciences Center provides a modern animal care facility for research and teaching. Collaboration with other departments is encouraged through formally structured interdisciplinary programs, including biochemistry and biophysics, and with the Civil Engineering Department and the Radiation Laboratory.

#### Academic and Research Initiatives

Faculty and students in the Keck Center for Transgene Research, established in 1996, develop and use gene targeting technology to investigate the pathophysiological roles of the genes of the blood coagulation, anticoagulation and fibrinolytic pathways in hemostasis, with associated relevance to embryonic development, vessel wall development, cancer, pulmonary fibrosis and arteriosclerosis. (<a href="http://www.nd.edu/~transgen/">http://www.nd.edu/~transgen/</a>) In August 1998, the center received a \$1.75 million grant from the W.M. Keck Foundation for the *in vivo* study of hemostasis.

The Freimann Life Sciences Center (FLSC), founded in 1983, provides a model environment for the support of laboratory animals. Transgenic mice are bred at FLSC, as is the National Cancer Institute approved model for prostate cancer, the LOBUND Wistar rat, which was developed at Notre Dame. (http://www.science.nd.edu/centers/flsc.html)

Other collaborative partners within Notre Dame are:

- Walther Cancer Center (http://cancerresearch.nd.edu/)
- Optoelectronics and Photonics Laboratories (<a href="http://www.nd.edu/~ee/research/labs.html">http://www.nd.edu/~ee/research/labs.html</a>)
- LOBUND Laboratory, an internationally recognized germfree research facility since 1935 (http://www.bio.nd.edu/biology/biology.html)
- Lizzadro Magnetic Resonance Research Center (http://www.science.nd.edu/centers/nmr.html)
- Center for Tropical Disease Research Training

The Bioengineering Laboratory currently conducts research on biologically-based periodic processes and technologies used for the remediation and treatment of contaminated liquids, gases and solids. Research focuses on the use of engineering alternatives to select, enrich and adjust the physiological state of the microbial communities involved in these periodic processes. (http://www.nd.edu/~cegeos/)

The Center for Nano Science and Technology, established in 2000, explores new device concepts and associated circuit architectures that are enabled by novel phenomena on the nanometer scale. It catalyzes multidisciplinary research at the intersection between chemistry and biochemistry, physics, electrical engineering, and computer science and engineering. In recent years, federal grants total approximately \$10 million, including two major grants from DARPA and several other awards from NSF, ARO and ONR. (http://www.nd.edu/%7Endnano/index.htm)

The South Bend Center for Medical Education, located at the University of Notre Dame, is one of eight centers for medical education in the Indiana University Medical School system and offers programs leading to graduate degrees in biomedically oriented sciences in conjunction with the Notre Dame Graduate School. (http://www.nd.edu/~sbcme/)

# Training for the Life Sciences Workforce

The following is a small sample of educational and training programs, facilities and other resources available to Indiana businesses through state and academic sources.

# **State Programs**

Skills 2016

With the rising use of advanced technology in manufacturing activities, education and training have become a major industry issue. Indiana's Skills 2016 program provides financial assistance to companies committed to training and/or retraining their workforce in the newest procedures or processes. The primary providers of Skills 2016 are the Indiana Department of Commerce and the Indiana Department of Workforce Development.

This program has several components, including:

- Skills Enhancement Fund: The Indiana Department of Commerce awards Skills Enhancement Funds to Indiana companies that undertake capital-investment projects. The grants help defray the costs of training new and current employees in basic work skills and company-specific skills necessary to support the projects.
- Advance Indiana: The Department of Workforce Development administers several programs including:
  - Gain Education and Training: These grants assist in the development of employee transferable skills, which advance employees' general value in the workforce.
  - Regional Skills Alliance: The program encourages collaborations between small and medium sized organizations to coordinate training. The program assists in the attainment of recognized skill credentials.
  - Workforce Investment Now: This program is designed to help employees gain transferable skills. The grant is primarily used to assist companies that have recognized risk factors including seasonal layoffs and production reductions.
- TECH Fund: The \$1 million Technology Enhancement Certification for Hoosiers Fund is designed specifically to help workers gain new technology skills. The program, which was started in 2000, will lead to the technology certification of thousands of workers each year.

# Industry Proficiencies and Certificates of Technical Achievement

Through the involvement of hundreds of its employers and their workforces, Indiana has developed technical proficiencies in eight major occupational areas: Advanced Manufacturing, Bioscience, Business Support, Electronics, Health, Metalworking, Plastics and Printing. Individuals are able to earn Certificates of Technical Achievement based on the proficiencies identified. These certificates go beyond traditional resumes and document what a person actually knows and is capable of doing, regardless of how and when

the person learned the skills. They are "open transcripts" that are updated as new skills are acquired and will follow a person throughout his or her career, confirming an individual's skills to employers. Employers find the system useful in developing job descriptions, hiring new employees and assessing employee performance. Currently, 87 implementation sites across Indiana offer Certificates of Technical Achievement, with all of Indiana scheduled to have access to the certificate program.

#### Project Lead The Way

Project Lead The Way is a national program from the Rochester Institute of Technology that seeks to prepare an increasing and more diverse group of students to be successful in engineering and engineering technology. Project Lead The Way forms a dynamic partnership among middle schools and high schools, colleges, universities and the private sector to address the need for highly skilled technology workers. The program is applicable for many careers other than engineering, as it stresses the critical thinking and problem solving that are required for success in today's workforce.

Indiana was one of the first states to embrace Project Lead The Way and is one of the nation's leading participants in the program. Fifty Indiana high schools and middle schools are active in the program in 2002. Support from Purdue University is enabling a diversified range of subjects, including a soon-to-be-implemented biomedical program.

For more information, go to the Indiana Project Lead The Way Web site at <a href="http://www.pltw.purdue.edu">http://www.pltw.purdue.edu</a>.

# Tech Prep

Indiana businesses and manufacturers can benefit from the state's usage of the federal high school Tech Prep program. Tech Prep focuses on providing students with the essential academic and technical skills necessary for 21st-century careers and a lifetime of learning. Through the program's hands-on, applied instruction, academic skills have direct connections with job skills, allowing students to see the application and relevance of their schoolwork to their future occupations. Articulation agreements with post-secondary institutions encourage students to pursue additional training beyond the secondary level. Tech Prep builds a strong bond between students, educators and the needs of industry while developing a specific interaction between schools and local businesses.

# **University Programs**

#### Community College of Indiana

Created in 1999 to respond to the skilled workforce needs of the business community in the state, the college is uniquely different from other community college systems throughout the United States because it is a partnership between two existing institutions: Ivy Tech State College and Vincennes University. The new community college builds on Ivy Tech's strong technical foundation and on Vincennes' solid, liberal arts education. Indiana's community college allows students to earn an associate's degree or a certificate. The college offers non-degree, general education, continuing education and technical programs for individuals who do not wish to seek a degree but desire to enhance their knowledge or improve their productivity in the workforce.

#### University of Indianapolis Manufacturing Technology Program

In 1999, the University of Indianapolis established a Manufacturing Technology degree program. Developed collaboratively by Dr. Robin Livesay, area business leaders and manufacturing support experts, the program offers a wide range of growth and technical skills to managers and employees alike.

#### The Resource Centre, Purdue University-Calumet

With the support of private industry, the Resource Centre provides customized, professional education and training programs to business, industry and individuals. Training is offered in such areas as computers, management skills, Total Quality Management, team building, problem solving, engineering, safety and healthcare. These customer-driven programs can be offered on or off campus and are available in either a credit or noncredit format.

# Solutions to Your Technical Problems

Indiana companies have access to an increasing range of networks, technology centers and programs that provide practical solutions and innovations to address a full range of problems faced by today's manufacturers. The following illustrate just a portion of the support provided by both the public and private sectors:

Ball State Technical Services: Technical service assistance in key industries supporting the biomedical industry is provided in two particular areas. The Plastics Research Center provides applied research and problem solving in device development, and the Software Engineering Center provides similar support for computer systems problem solving. The Adult Fitness Program, designed to encourage personal fitness, has an extensive database relating to the health status of individuals documented over a period of three decades. http://www.bsu.edu/pres/up/plastics/center.html or http://www.serc.net/

Indiana Biomedical Research Expertise: The faculty of the Indiana School of Medicine is a major contributor to the nation's basic and clinical research. There are 21 research Centers of Excellence at the School of Medicine, including in the basic health areas of alcohol abuse, Alzheimer's disease, arthritis, aging, primary care, cancer, diabetes, hypertension, health care delivery, cardiology, sexually-transmitted diseases and women's health. <a href="http://www.medicine.iu.edu/">http://www.medicine.iu.edu/</a>

Indiana Business Modernization and Technology Corporation (BMT): BMT is a comprehensive, full-service business resource for Indiana companies. A National Institute of Science and Technology (NIST) Manufacturing Extension Partnership Center, BMT serves as a gatekeeper to other accredited manufacturing and business resources. It also works in unison with national research facilities, like Oak Ridge National Laboratory (ORNL) and NASA, plus regional and local institutions. To assist with continuous improvement efforts, BMT offers a complete range of:

- Quality services, including basic quality documentation, ISO 9000, ISO 14000, QS-9000, AS 9100, internal auditing, and Baldrige
- Lean manufacturing, including value stream mapping, plant layout, and eBusiness tools
- *Marketing*, strategic planning and implementation

BMT provides access to the complete array of national laboratories that address almost every aspect of the scientific and engineering realm. Services include: (1) Helping your company develop new products and improve manufacturing processes; (2) Assessing your company's needs and facilitating locating appropriate technology solutions; (3) Providing microelectronics design; (4) Using application specific integrated circuits (ASIC), field programmable gate arrays (FPGA) and m processor based applications; (5) Performing proof of concept (POC) on all designs; (6) Providing hardware and software for clients' use at the center. <a href="http://www.bmtadvantage.org/">http://www.bmtadvantage.org/</a>

Indiana Microelectronics Center (IMC), Fort Wayne: The IMC provides microelectronics design with emphasis on product development and fast time-to-market prototyping. IMC can rapidly apply a variety of technologies, such as Application Specific Integrated Circuits (ASIC), Field Programmable Gate Array (FPGA) and microprocessor-based applications to existing or planned projects. These and other technologies help companies achieve the benefits of being first to the market, reducing costs, and increasing product reliability and performance. <a href="http://serv1-r.fwi.com/imc/">http://serv1-r.fwi.com/imc/</a>

Notre Dame Technical Assistance to Companies in Biomedical Manufacturing or Research: In addition to training and educating students for a future in the workplace, Notre Dame is committed to sharing its knowledge with those currently competing there. For example, the Industrial Assessment Center (IAC) at Notre Dame assists area manufacturers in identifying and applying technology to reduce energy consumption and minimize wastes, thereby lowering production costs. <a href="http://www.nd.edu/~ndiac/">http://www.nd.edu/~ndiac/</a>

**Purdue Partnerships:** Purdue has a strong tradition of collaboration with industry. The university has established strategic partnerships with several large and small companies. Strategic Master Contracts have been established to facilitate project initiation and collaboration. University Cost Centers have been developed to allow industry access to special Purdue facilities when they are available; each cost center has an individual calculated fee. <a href="http://www.purdue.edu/research/IRTPOffice/IRTP-home.html">http://www.purdue.edu/research/IRTPOffice/IRTP-home.html</a>

# Indiana's Business Costs

Indiana is a cost-effective location for all sectors of the biomedical and life sciences industries. A comparison of labor costs, including disability insurance and employer-paid unemployment insurance, demonstrates Indiana's advantages.

# Recurring Employment & Payroll Costs & Other Insurance Costs

Category: Instruments (includes electromedical devices)	Indiana	New York	Massachusetts	Minnesota
Average Annual Wage Per Employee (2000)	\$31,019	\$45,727	\$45,045	\$35,512
Estimated Annual Payroll (100 employees)	\$3,101,900	\$4,572,700	\$4,504,500	\$3,551,200
Unemployment Insurance Costs				
Average UI Tax Rate Per Employee	\$84.00	\$255.00	\$248.40	\$0.00
UI Payroll Tax (1 Year)	\$8,400	\$25,500	\$24,840	\$0.00
Workers' Compensation Costs				
WC Rate Per \$100 Payroll Code 3685	\$0.67	\$2.23	\$1.17	\$1.53
WC Premium Annual (No Discount)	\$20,783	\$101,971	\$52,703	\$54,333
Total Estimate Recurring Costs (Including Payroll, UI & WC)	\$3,131,083	\$4,700,171	\$4,582,043	\$3,605,533

Category: Pharmaceutical & Surgical Goods	Indiana	North Carolina	Pennsylvania	Florida
Average Annual Wage Per Employee (2000)	\$31,019	\$31,011	\$33,609	\$30,018
Estimated Annual Payroll (50 employees)	\$1,550,950	\$1,550,550	\$1,680,450	\$1,500,900
Unemployment Insurance Costs				
Average UI Tax Rate Per Employee	\$84.00	\$102.90	\$288.00	\$70.00
UI Payroll Tax (1 Year)	\$4,200	\$5,145	\$14,400	\$3,500
Workers' Compensation Costs				
WC Rate Per \$100 Payroll Code 4693 PA Code 487	\$0.98	\$1.59	\$2.23	\$3.29
WC Premium Annual (No Discount)	\$15,199	\$24,654	\$37,474	\$49,380
Total Estimate Recurring Costs (Including Payroll, UI & WC)	\$1,570,349	\$1,580,349	\$1,732,324	\$1,553,780

*Note:* These tables are for comparison purposes only. Actual costs will vary. WC rates do not allow for adjustments such as mod rates, premium discounts or any special state discount. Rates will be adjusted according to company employment history.

Category: Drugs, Medicine, Pharmaceuticals	Indiana	Illinois	Pennsylvania	New York
Average Annual Wage Per Employee (2000)	\$31,019	\$38,429	\$33,609	\$45,727
Estimated Annual Payroll (200 employees)	\$6,203,800	\$7,685,800	\$6,721,800	\$9,145,400
Unemployment Insurance Costs				
Average UI Tax Rate Per Employee	\$84.00	\$198.00	\$288.00	\$255.00
UI Payroll Tax (1 Year)	\$16,800	\$39,600	\$57,600	\$51,000
Workers' Compensation Costs				
WC Rate Per \$100 Payroll Code 4825	\$0.33	\$0.00	\$0.98	\$2.01
WC Premium Annual (No Discount)	\$20,473	\$0.00	\$65,874	\$183,823
Total Estimate Recurring Costs (Including Payroll, UI & WC)	\$6,241,073	\$7,725,400	\$6,845,274	\$9,380,223

## Low workers' compensation costs in Indiana are no accident.

The best method for reducing workers' compensation is preventing accidents. Several states, including Indiana, now allow non-risk-based discounts implemented on a variety of factors including, but not limited to: on-site medical facilities, safety devices, training and management safety organizations. While other states limit their total discount to 25%, Indiana will allow a maximum discount of up to 50%.

# Market competition means the best rates for workers' compensation.

Indiana allows businesses to shop for the best workers' compensation rates among various insurance companies. For this to be financially beneficial to employers, however, there needs to be substantial competition. There are 652 different insurance companies offering workers' compensation coverage in Indiana. Not only is this one of the highest totals in the nation, but new insurance carriers are coming to Indiana in record numbers. This competitive market is just one of the reasons Indiana companies often enjoy better rates and service than their out-of-state competitors.

# Exporting Excellence

Indiana's manufactured goods are in high demand in the global marketplace. Our companies produce high-quality products for a wide range of industries and are sought after to meet the needs of international customers.

Since the beginning of 1989, both Indiana and the United States have experienced strong export growth. In 2000, Indiana exported more than \$15 billion in goods to the world – an all-time high. Recent economic trends coupled with the events of September 11, 2001 caused a downturn in exports in late 2001, but despite that fact, Indiana exports have almost doubled in the past decade. The top destinations for Indiana exports in recent years have been Canada, Mexico, the United Kingdom and Japan.

The Indiana Department of Commerce International Trade Division (ITD) helps Indiana companies expand into markets around the world through a network of 13 overseas offices. Those offices are located in Argentina, Brazil, Canada, Chile, China, Eastern Mediterranean Region, Europe, Japan, Korea, Mexico, South Africa, and Taiwan. Indiana is also represented by a liaison office in Singapore.

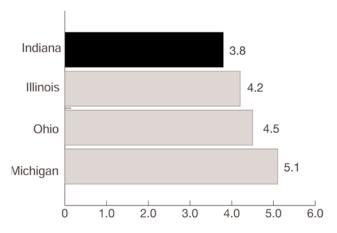
ITD recognizes that many Indiana companies, no matter how competitive or profitable, can use assistance in entering or expanding in the global marketplace. To help businesses access world markets, ITD provides on-site export counseling and market research, trade finance expertise, and trade show assistance.

For more information, call ITD at 317.233.3762 or visit the Web site <a href="http://www.indianacommerce.com/trade">http://www.indianacommerce.com/trade</a>.

# Accessing Affordable, Reliable Energy

Energy consumption continues to be a major component of any business' total operating budget. Indiana offers the 13th-lowest electricity costs and the eighth-lowest energy prices in the nation. As the following chart shows, Indiana offers the lowest industrial sector energy costs in the Midwest.

## Average Price of Energy: Industrial Sector Electric Rates, 2000 (Cents/kWh)



Source: Energy Information Administration, 2001

Utilities in Indiana work in a variety of ways with new and existing Indiana companies to improve their profitability. They provide innovations such as incentive rates, demand-side management programs, and consultation on equipment selection and technology. In Indiana, utilities team with the State to do what it takes to help companies grow and thrive. Indiana's utilities are dedicated to forging vital relationships with their customers.

The Energy Policy Division (EPD) of the Indiana Department of Commerce promotes economic development by encouraging the responsible use of natural resources and assisting corporate and private citizens in increasing their energy efficiency. The grant and loan programs offered by EPD include:

- The Alternative Power & Energy Grant Program enables Indiana businesses, nonprofit institutions and units of local government to install and study alternative and renewable energy system applications in areas such as power generation, heating and cooling.
- The Recycling Promotion and Assistance Fund (RPAF) provides zero-interest loans to Indiana businesses that process recyclable materials into a manufacturing feed-stock or that manufacture products from these feedstocks.

- The RPAF Attraction/Expansion for Priority Materials offers loans up to \$1 million to large, successful recycled-content product or feedstock manufacturers that use priority recyclable materials.
- The Three R's (Reduction, Reuse and Recycling) Assessment grant helps manufacturing and commercial businesses assess their facilities' source reduction, recycling, reuse and/or use of recycled-content materials.
- The Industrial Energy Efficiency Fund offers zero-interest loans to help Indiana businesses increase the energy efficiency of their manufacturing processes.

For more information about any of EPD's programs, call 317.232.8940 or visit the Web site <a href="http://www.indianacommerce.com/energy">http://www.indianacommerce.com/energy</a>.

# Indiana's Infrastructure Advantage

Indiana has long been referred to as the "Crossroads of America." The state's well-developed transportation system makes it easy to reach major markets. From Indiana, 65% of the nation's markets can be reached in a single day by truck and two days by rail. Indiana's ports also provide easy access to international markets.



Indiana has 65% of the U.S. population and three major Canadian cities within a 625-mile radius.

# **Quality Highways**

Indiana's infrastructure system is the backbone of the state's economy. Indiana offers more than 1,170 miles on eight different interstate highways in all regions of the state, plus an additional 1,850 miles of other multi-lane highways.

# Railroads

Indiana has one of the highest concentrations of rail service routes in the country. Mainline service is found throughout the state, and 90 of the state's 92 counties are served by at least one carrier. Indiana has more than 4,700 miles of mainline railroads with service by five Class I and three Class II carriers. An additional 36 Class III carriers offer service over 1,100 miles of track. (Rail mileage figures exclude sidings, yards, etc.) Several major intermodal facilities can be found in the state, and all classes of carriers are working to further expand these shipping services.

# **Airports**

Indiana has five major airports with at least one runway measuring 7,100 feet or greater and capable of handling all types of the largest cargo-carrying aircraft: Evansville Regional, Fort Wayne International, Terre Haute International, Indianapolis International and Michiana Regional Transportation Center (South Bend). The state also has 10 additional airports with runways at least 5,500 feet long and Instrument Landing Systems (ILS) capable of providing regular commercial freight service. These airports are regionally located throughout the state, offering easy access to all locations in Indiana. There are also 20 other airports with at least one 4,300-foot runway for handling smaller commercial aircraft. Most of these airports have some type of instrument landing system, and several employ ILS.

## **Ports**

Indiana's International Port/Burns
Harbor at Portage is located on Lake
Michigan just 18 miles east of Chicago.
This is the only deep-water port built
specifically for St. Lawrence Seaway traffic. The International Port also has a
"RORO" (roll on-roll off) berth and a special cargo heavy-lift berth that adds further support to shippers.

Indiana's two other full-service ports are on the Ohio River: Southwind Maritime Centre in Mount Vernon (in southwest Indiana) and Clark Maritime Centre in Jeffersonville (southeast Indiana). Clark is the newest and most advanced port on the Inland Waterway System, offering lift capabilities of up to 450 tons. All three public ports are Foreign Trade Zones, have excellent intermodal connections (highway, rail and water) and boast an exceptional labor force.



# Did you know?

The world's leading air cargo and package services operate major facilities in Indiana, including Federal Express, the U.S. Postal Service, American International Freightways and Towne Air Freight.

# For More Indiana Information

#### **State Information Center**

http://www.in.gov/ai/gov/agencycomplete.html

One-stop resource for information about more than 70 state agencies.

In state: 800-45-STATE; TTY 800-743-3333

Out of state: 317-233-0800

## **Indiana Department of Commerce**

http://www.indianacommerce.com

Offers assistance to businesses that are relocating, expanding or growing in Indiana.

Business Development Division: 800-463-8081 or 317-232-8888

Community Development Division: 317-232-8911

Energy Policy Division: 317-232-8940 International Trade Division: 317-233-3762 e-Commerce Division: 317-232-4768

Tourism and Film Development: 317-232-8860

## **Indiana Development Finance Authority**

http://www.in.gov.idfa/

Helps Indiana companies obtain financial assistance through loan guaranty programs, tax-exempt private activity bonds for industrial development and flexible lending through credit-enhancement programs.

317-233-4332

#### Indiana Department of Workforce Development

http://www.dwd.state.in.us/

Works with business, labor and educators to build state-of-the-art education and training systems to develop Indiana's workforce.

800-437-9136 or 317-232-7436

## Indiana Department of Environmental Management

http://www.state.in.us/idem

Monitors and enforces environmental regulations for the State of Indiana, offering confidential compliance and technical assistance. IDEM also works with industry on issues ranging from compliance and permits to pollution prevention.

Main switchboard: 800-451-6027 or 317-232-8603 and press "0"

Business Liaison: 800-451-6027, press "0" and ask for ext. 2-8589, or 317-232-8589

#### Indiana Department of Labor

http://www.state.in.us/labor

Monitors compliance with occupational health and safety requirements, overseeing Indiana's wage, hour and child-labor laws as well as safety. The department also offers businesses free, on-site safety and health consultations through the Bureau of Safety Education and Training.

317-232-2655

### Indiana Occupational Safety and Health Administration (IOSHA)

http://www.osha.gov/

Monitors compliance with occupational health and safety requirements. 317-232-2693

#### Secretary of State—Corporations Division

http://www.in.gov/sos

Works with entities that want to incorporate in Indiana.

317-232-6576

#### Indiana Department of Revenue

http://www.in.us/dor

Indiana state tax information.

Withholding Division: 317-233-4016 Sales Tax Division: 317-233-4015 Corporate Tax Division: 317-615-2662

#### State Board of Tax Commissioners

http://www.in.gov/taxcomm

Administers the assessment of property taxes in Indiana.

317-232-3777

#### Workers' Compensation Board

http://www.in.gov/wkcomp

Answers questions regarding private insurance coverage for workers' compensation.

800-824-2667 or 317-233-3910

### **Indiana Port Commission**

http://www.portsofindiana.com/

Facilitates industrial development at each of Indiana's three international ports and develops new relationships with shippers and carriers throughout the world to assist Indiana's port users. 317-232-9200

#### Indiana Business Modernization and Technology Corporation

http://www.bmtadvantage.org

Provides assistance for Indiana companies planning to update operations.

317-635-3058

### **Indiana Small Business Development Corporation**

http://www.isbdcorp.org/

Assists businesses by offering conferences and counseling. The agency also identifies contracting opportunities with the government, assists growth-oriented companies in approaching new market opportunities, and serves as a statewide advocate for women- and minority-owned businesses. 317-264-2820

# Small Business Development Center

http://www.sbdcbiz.com

Provides one-on-one consultations to analyze businesses and their needs, define opportunities, and help develop a plan to achieve business goals.

317-264-2820

# **Animal & Ag-Sciences**

## Agdia, Inc.

30380 County Rd 6 Elkhart, IN 46514 219-264-2014

http://www.agdia.com/

Test kits, reagents, lab testing services for agricultural diagnostics

#### **Central Soya**

110 W Berry St # 1500 Fort Wayne, IN 46802 219-425-5260

http://www.centralsoya.com/\_

Life sciences

## **Dow AgroSciences** (Global HQ)

9330 Zionsville Road Indianapolis, IN 46268 317-337-3000 http://www.dowagro.com/ Biotechnology R & D

#### **Elanco Animal Health**

500 E. 96th St Indianapolis, IN 46240 317-276-2000 http://www.elanco.com/ Antibiotics, growth hormones.

## **Hawthorne Products, Inc.**

16828 N State Rd 167N Dunkirk, IN 47336 765-768-6585 http://www.hawthorneproducts.com/

Horse health products

## Moseley Laboratories, Inc.

3862 E Washington St Indianapolis, IN 46201 317-359-9528 http://www.vivolac.com/ Quality control testing

## Omco, Inc.

214 Mill St. Odon, IN 47562 812-636-7362 Manufactures vitamin supplements for horses

#### Pfizer Inc.

100 Pfizer Dr Terre Haute, IN 47802 812-299-2121 http://www.pfizer.com/ Pharmaceuticals

## Valley Research, Inc.

P.O. Box 750
South Bend, IN 46624
574-232-5000
<a href="http://www.valleyenzymes.com/default.asp">http://www.valleyenzymes.com/default.asp</a>
Research, development & manufacturing: food enzymes

## **Vivolac Cultures Corp.**

3862 E Washington St Indianapolis, IN 46201 317-359-9528 Manufactures dairy & probiotic cultures

## **Electromedical & Irradiation Apparatus**

## Ad-Vance Magnetics, Inc.

625 Monroe St Rochester, IN 46975 219-233-3158

http://www.advancemag.com/

Magnetic shielding

## **Bayer Corporation**

1884 Miles Ave Elkhart, IN 46514 219-262-7788

http://www.bayer.com/\_

Manufactures over-the-counter pharmaceuticals, diagnostics

## Biosound, Inc.

8000 Castleway Dr Indianapolis, IN 46250 317-849-1793

http://www.biosound.com/

MRI equipment

## **Biosterile Technology**

7615 DeSalle Blvd Fort Wayne, IN 46825 888-710-3792

http://www.biosterile.com/

Sterilization of medical devices and hazardous medical material/waste

#### Carson Laser, Inc.

2785 E State Road 32 Winchester, IN 47394 765-584-7807

http://www.carsonlaser.com/

Laser equipment

## Catheter Research, Inc.

6131 W 80th St Indianapolis, IN 46278 317-872-0074 Contract research & development

#### Cook Biotech Inc.

3055 Kent Avenue West Lafayette, IN 47906 888-299-4224

http://www.cookgroup.com/cook\_biotech

Tissue engineering

#### CXR Co., Inc.

2599 N Fox Farm Rd Warsaw, IN 46580 219-269-6020

http://www.cxrcompany.com/

X-ray equipment

#### **DECM Corp.**

78219 W. 92nd St Zionsville, IN 46070 317-873-4342 X-ray & shielding equip.

#### Diversified systems, Inc.

3939 W 56th St Indianapolis, IN 46254 317-299-9547

http://www.divsys.com/\_

Printed circuit boards/equipment, prototyping

#### FluorRx

6788 Hawthorn Park Drive Indianapolis, IN 46220 317-915-7885

http://www.fluorrx.com\_

POC products, FLT sensing instruments

#### Focus Surgery, Inc.

3940 Pendleton Way Indianapolis, IN 46226 317-541-1580

http://www.focus-surgery.com\_

Non-invasive ultrasound guided surgical devices and technologies (for treatment of urological diseases)

## **Electromedical & Irradiation Apparatus (cont.)**

## **GDS** Technology Inc.

25235 Leer Dr Elkhart, IN 46514 219-264-7384

http://www.gdstech.com

Diagnostic tests and liquid reagent tests: blood separation technology, enzyme technology, etc.

## Golden Engineering Co.

6364 Means Rd Centerville, IN 47330 765-855-5559

http://www.goldenengineering.com/

Portable x-ray equipment

## **Lebanon Corporation**

1720 N Lebanon St Lebanon, IN 46052 765-482-7273 Ophthalmic equipment

#### **MED Institute**

1400 Cumberland Ave. Lafayette, IN 47906 765-463-7537

http://www.cookgroup.com/

Development of medical equipment

## Medreco, Inc.

757 S State Road 101 Liberty, IN 47353 765-458-7444 Therapeutic equipment

#### **OEC Medical Systems**

501 Argonne Rd Warsaw, IN 46580 219-269-1120

http://www.oecmed.com/

Portable X-ray/surgical tables

## Opto Sonics, Inc.

7210 Georgetown Rd Suite 400 Indianapolis, IN 46268 317-228-9619 Electromedical & irradiation apparatus

## **Panoramic Corporation**

4321 Goshen Rd Fort Wayne, IN 46818 219-489-2291

http://www.pancorp.com/

X-ray equipment

#### Pie Medical

8000 Castleway Drive Indianapolis, IN 46250 800-927-0708

http://www.piemedicalusa.com/\_

Ultrasound scanners

## **Polymer Technology Systems**

7736 Zionsville Rd Indianapolis, IN 46268 800-947-9227

http://www.diabetes-testing.com

Diagnostic equipment. -"Whole blood chemistry data"- focus on diabetes and heart disease: includes test strips for glucose, cholesterol, triglycerides, and ketones

## **Rapid Processor Service**

1815 Washington St Michigan City, IN 46360 800-712-4200

http://www.rpsimaging.com/

X-ray service/supply

## **Roche Diagnostics**

9115 Hague Rd Indianapolis, IN 46256 317-845-2000

http://us.diagnostics.roche.com/

Diagnostic

## Supertech, Inc.

1806 Grant St Elkhart, IN 46514 800-654-1054

http://www.supertechx-ray.com/

X-ray accessories

# **Electromedical & Irradiation Apparatus (cont.)**

**XTEC, Inc.** 2573 W 500 S # 57 Columbia City, IN 46725 219-244-5400 www.xtecxray.com\_

X-ray machinery

#### **Medical Devices & Instruments**

## Action Brace & Prosthetics, Inc.

5942 W. 71 St. Indianapolis, IN 46278 317-347-4227 Manufactures orthopedic, prosthetic & surgical appliances

## Applied Laboratories, Inc.

3240 N. Indianapolis Rd P.O. Box 448 Columbus, IN 47202 812-372-2607

http://www.appliedlabs.com

Manufactures pharmaceutical and medical devices

#### **Ash Medical**

2700 Kent Ave West Lafayette, IN 47906 765-463-9540

http://www.ashmedical.com/

Biomedical, clinical therapy, hemodialysis, catheter design, blood treatment

## **Bayer Corporation**

430 S Beiger St Mishawaka, IN 45644 219-256-3200

http://www.bayer.com/

Medical and diagnostic instruments

## **Becton Dickinson Diagnostics**

5304 West 74th St Indianapolis, IN 46268 317-328-3400

http://www.bd.com/

Manufacturers/sells medical devices/ supplies (syringes, needles, surgical blades, etc.)

#### BioCrom Labs Inc.

1719 S 13th St Terre Haute, IN 47808 812-234-2558 http://www.biochrom.com

Polymeric materials

## Carr Metal Products, Inc.

3735 N Arlington Ave Indianapolis, IN 46218 317-542-0691

http://www.imdmc.org/members/carr.html

Precision sheet metal & thermoformed plastics - products focus on needs of health industry

#### Chematics, Inc.

State Road 13 S North Webster, IN 46555 219-834-2406

http://www.chematics.com

Medical devices: BAC testing, cholesterol testing, etc.

#### Cook Biotech Inc.

3055 Kent Avenue West Lafayette, IN 47906 888-299-4224

http://www.cookgroup.com/cook\_biotech

Tissue engineering

## **Cook Urological**

1100 W Morgan St Spencer, IN 47460 812-829-4891

http://www.cookurological.com/

Urological products

#### Coretech, Inc.

542 E 200 N Warsaw, IN 46582 219-267-5744

Manufactures aerospace components, medical, artificial & orthopedic joints

#### **Degood Dimensional Concepts**

7815 N. State Road 13 North Webster, IN 46555 219-834-5437 Manufacture orthopedic materials

## **Medical Devices & Instruments (cont.)**

## **Diagnostic Cytology Laboratory**

9550 Suite 200 Zionsville Rd Indianapolis, IN 46268 800-837-8254

http://www.dcllab.com\_

Cytopathology

## **Duramet Systems, Inc.**

7017 Lincoln Hwy E # C Fort Wayne, IN 46803 219-493-6246 Orthotics

#### **Etalon**

1600 W Main St Lebanon, IN 46052 765-483-2550

http://www.etaloninc.com/

Transducers (flaw detection for devices)

## **F&F Machine Specialists**

55980 Russell Industrial Pkwy Mishawaka, IN 46545 219-255-3173

http://www.ffmachine.com/

Parts for life support systems, orthopedic surgical systems, etc.

## Genesis Manufacturing, Inc.

720 E Broadway St. Fortville, IN 46040 317-485-7887

http://www.genesisrf.com/

Medical products, footwear, seat cushions, thermal control pads

#### Guidant

111 Monument Cir Fl 29 Indianapolis, IN 46204 317-971-2000

http://www.guidant.com/\_

Cardiovascular therapeutic devices as well as surgical devices.

#### Haffner, Inc.

1098 S 10th St Noblesville, IN 46060 317-773-5171

http://www.haffnerinc.com/

Chiropractic equipment and supply

#### **Hillenbrand Industries**

700 State Route 46 E Batesville, IN 47006 812-934-7593

http://www.hillenbrand.com\_

Health care products and services

#### **In Situ Research and Instruments**

125360 Durham Way East Granger, IN 46530 219-273-3225

http://www.in-situresearch.com/\_

Catalyst research needs

#### JATECH Scientific, Inc.

117 South Franklin St. Knightstown, IN 46148 765-345-9109

Treatment systems for pathogenic and medical hazardous waste

#### King Systems Inc.

15011 Herriman Blvd Noblesville, IN 46060 317-776-6823

http://www.kingsystems.com\_

Critical care products and anesthesia

#### **Lafayette Instruments**

3700 Sagamore Pkwy N Lafayette, IN 47904 765-423-1505

http://www.licmef.com/\_

Life science instrumentation

## Machining Concepts, Inc.

3309 E. Center Street Ext Warsaw, IN 46580 Orthopedic surgical & medical instruments

## **Medical Devices & Instruments (cont.)**

## Maitland Engineering, Inc.

2713 Foundation Dr South Bend, IN 46628 219-287-0155 Manufactures prosthetic & orthopedic devices

#### NGInstruments, Inc.

4643 N. State Road 15 Warsaw, IN 46581 219-268-2112

http://www.nginstruments.com/

Manufacture surgical instruments

## **Omnitech Systems, Inc.**

456 Campbell St # C Valparaiso, IN 219-531-5532

http://www.omnitechsystems.com/

Design & develop medical instruments

#### O & P Associates, Inc.

5333 Commerce Square Dr Indianapolis, IN 46237 Manufactures artificial limbs & braces

#### Opto Sonics, Inc.

7210 Georgetown Rd Indianapolis, IN 46268 317-299-4507 http://www.optosonics.com TCT imaging

## Orthotic & Prosthetic Lab, Inc.

125 N Wibach Ave # 310 Evansville, IN 47711 812-479-6298 Prosthetic & orthotic devices

## **Phillips Plastics**

703 Pro Med Lane, Ste 201 Indianapolis 46032 317-573-0905

http://www.phillipsplastics.com/

Plastic/metal molds, medical device manufacturing

## Polygon Co.

103 Industrial Park Drive Walkerton, IN 46574 219-586-3145

http://www.polygoncompany.com/

Surgical components, bushings, bearings

#### **Seven Harvest International**

1515 E 4th Street Rd Seymour, IN 47274 812-523-3638

http://www.seymourtubing.com/

Medical supplies, respiratory therapy products

#### **South Bend Controls**

3900 William Richardson Dr South Bend, IN 46628 800-207-4722

http://www.sbcontrols.com/

Control valves used in medical & surgical equipment

# Space Hardware Optimization Technology Inc.

7200 Highway 150 Greenville, IN 47124 812-923-9591 http://www.shot.com

Biological equipment & experiments for NASA

#### **Sroufe Health Care Products**

Ligonier, IN 46767 219-894-4171 Manufactures orthopedic soft goods, traction weights & heat-sealed dielectric products

## Star Case Manufacturing Co., Inc.

648 Superior Ave Munster, IN 46321 219-922-4440

P.O. Box 347

http://www.starcase.com/

Protective cases for medical and other industries

# **Medical Devices & Instruments (cont.)**

**Technology Transfer Inc.** 

3000 Kent Ave, Ste D2-100 West Lafayette, IN 47906 765-775-3787

http://www.ttic.com\_

Cardiac monitors

#### **Pharmaceuticals**

## Accra Pac Group, Inc

1919 Superior Street Elkhart, IN 46515 219-295-0000

http://www.accrapac.com\_

Liquid & aerosol packaging services

#### **Advanced Process Combinatories**

P.O. Box 2324 3000 Kent Ave West Lafayette, IN 47996 765-497-9969

http://www.combination.com/

Mathematical decision making trees— Lilly support

#### **AIT Laboratories**

5601 Fortune Circle S. Ste C Indianapolis, IN 46241 317-243-3894

http://www.aitlabs.com/\_

Lab analysis: drug and toxicology services

#### Alexon-Trend, Inc. (Seradyn)

7998 Georgetown Rd # 1000 Indianapolis, IN 46268 317-610-3800

http://www.alexon-trend.com

Diagnostic products focused on infectious disease, autoimmune, and hormone and drug therapy monitoring

#### American Biogenetic Sciences, Inc.

Douglas Rd South Bend, IN 46556 219-271-3415

http://www.mabxa.com/\_

Diagnostic

## **American Pharmaceutical Services**

2513 W 2nd St Marion, IN 46952 765-651-6385

http://www.apsrx.com/

Pharmaceutical-related services: consulting services, various programs/ therapies & products

## **Analytical Control Systems, Inc.**

9058 Technology Dr Fishers, IN 46038 317-841-0458

http://www.analyticalcontrols.com/

Quality controls and coagulation reagents

## **Applied Laboratories, Inc.**

3240 N. Indianapolis Rd P.O. Box 448 Columbus, IN 47202 812-372-2607

http://www.appliedlabs.com

Manufactures pharmaceutical and medical devices

# **Argonaut Technologies (Camille Products)**

9405 Delegates Row Indianapolis, IN 46204 317-573-3880

http://www.argotech.com\_

Organic synthesizers, software and chemical resins, reagents

#### Bangs Laboratories, Inc.

9025 Technology Dr Fishers, IN 46038 317-570-7020 http://bangslabs.com/

Microspheres, medical diagnostics

#### Baxter Healthcare Corp.

P.O. Box 3068 Bloomington, IN 47404 812-333-0887

http://www.baxter.com/\_

Manufacture pharmaceuticals

## **Bayer Corporation**

1884 Miles Ave Elkhart, IN 46514 219-262-7788

http://www.bayer.com/

Manufacture over-the-counter pharmaceuticals, diagnostics.

## **Bindley Western Industries, Inc.**

8909 Purdue Road Indianapolis, IN 46268 317-704-4000

http://www.bindley.com/

Pharmaceutical, med/surgical & lab products

## Bioanalytical Systems, Inc.

2701 Kent Ave West Lafayette, IN 47906 765-463-4527

http://www.bioanalytical.com/

Sells analytical instruments, provides contract R&D services for pharmaceutical, medical device, and biotechnology companies

#### **Blairex**

1600 Brian Drive P.O. Box 2127 Columbus, IN 47202 800-252-4739 http://www.blairex.com/ OTC drugs

#### **Body Dynamics, Inc.**

9700 N Michigan Rd Carmel, IN 46032 317-228-0000

http://www.bodydynamics.com/

Botanical products (medicinal)

## **Bristol-Myers Squibb**

2400 W Lloyd Expy Evansville, IN 47721 812-429-7800

http://www.bms.com/\_

Pharmaceutical/health care products

## **Bristol-Myers Squibb**

3101 Highway 62 Mt. Vernon, IN 47620 812-429-7800

http://www.bms.com/

Pharmaceutical/health care products

## Century Pharmaceuticals, Inc.

10377 Hague Rd Indianapolis, IN 46256 219-425-6353

http://www.imdmc.org/members/century.html

Pharmaceuticals

#### Chematics, Inc.

State Road 13 S North Webster, IN 46555 219-834-2406

http://www.chematics.com\_

Medical devices: BAC testing, cholesterol testing, etc.

#### Colorcon, Inc

3702 E 21st St Indianapolis, IN 46218 317-545-6211

http://www.colorcon.com/

Specialty chemical/coating systems for pharmaceuticals

#### **COMCHEM Technologies, Inc.**

8496 Georgetown Rd Indianapolis, IN 46268 317-876-3075

http://www.comchemtech.com/

Discovery and early stage development of pharmaceuticals and research

## Covance, Inc.

8211 Scisor Dr. Indianapolis, IN 317-271-1200

http://www.covance.com/\_

Contract research organization (CRO) develops and carries out preclinical and clinical trials of potential commercial drugs

#### Creative Lab Products, Inc.

6258 La Pas Trail Indianapolis, IN 46268 317-293-2991 Medical diagnostics

## Culture Systems, Inc.

3224 N. Home St. Mishawaka, IN 46545 219-258-0602 Research &Development for bacterial culture products

## CurXcel

Purdue's Research Park West Lafayette, IN 765-497-9884

www.curxcel.com

Biotech company engaging in discovery & development of therapeutic drugs for neurological diseases and conditions

## **Diagnostic Cytology Laboratory**

9550 Zionsville Rd. Suite 200 Indianapolis, IN 46268 800-837-8254

http://www.dcllab.com\_

Cytopathology

#### **Elan Pharmaceuticals**

6925 Guion Rd.

Indianapolis, IN 46268

http://directory.bioexchange.com/company\_detail.cf m?co\_id=4013

Manufactures pharmaceuticals

## **Elanco Animal Health**

500 E. 96th St Indianapolis, IN 46240 317-276-2000

http://www.elanco.com/\_

Antibiotics, growth hormones

## **Eli Lilly and Company**

PO Box 99 Clinton, IN 47842 765-832-4400 http://www.lilly.com/

Pharmaceuticals and agricultural products

## **Eli Lilly and Company**

PO Box 708 Greenfield, IN 46140 317-277-4000

http://www.lilly.com/

Pharmaceuticals and agricultural research

## Eli Lilly and Company

Lilly Corporate Center Indianapolis, IN (Headquarters) 46285 317-276-2000

http://www.lilly.com/\_

Pharmaceutical research and development

## **Eli Lilly and Company**

1650 Lilly Rd Lafayette, IN 47909 765-477-4300 http://www.lilly.com/

Pharmaceuticals and agricultural products

## Endocyte

1205 Kent Ave
West Lafayette, IN 47906
765-463-7175
<a href="http://www.endocyte.com">http://www.endocyte.com</a>
R & D drug delivery systems

#### **Environmental Test Systems, Inc.**

23575 County Road 106 Elkhart, IN 46514 219-262-2060 http://www.etsstrips.com/

Chemical test strips

#### Enzyme Research Labs, Inc.

412 S Lafayette Blvd South Bend, IN 46601 219-288-2268

http://www.enzymeresearch.com Research and development

#### **Faulk Pharmaceutical Research**

Startup Indianapolis, IN

http://hla.stfrancishospitals.org/dr\_faulk.html

R&D drug delivery systems

## **GDS** Technology Inc.

25235 Leer Dr Elkhart, IN 46514 219-264-7384

http://www.gdstech.com

Diagnostic tests and liquid reagent tests: blood separation technology, enzyme technology, etc.

## **Geist Pharmaceuticals**

20 North Meridian Street Suite 9500 Indianapolis, IN 46204 888-644-3478

http://www.geistpharmaceuticals.com Maginex - dietary supplement

## **GFI Research (West Pharmaceuticals)**

6963 Hillsdale Ct Evansville, IN 46250 812-474-6530

http://www.westpharma.com/

Indianapolis: R&D of OTC drugs/

treatments; Evansville: human clinical trials

### **Great Lakes Chemical**

P.O. Box 2200
West Lafayette, IN 47996
317-715-3000
<a href="http://www.greatlakeschem.com">http://www.greatlakeschem.com</a>
Specialized chemical products

#### Heraeus Kulzer, Inc.

4315 S Lafayette Blvd South Bend, IN 46614 219-291-0661 http://kulzer.com

Dental products

#### Houba, Inc.

P.O. Box 190 16235 State Road 17 Culver, IN 46511 219-842-3305

http://www.halseydrug.com/

Pharmaceuticals

## **Indiana Protein Technologies**

122 South Park Blvd Greenwood, IN 46143 317-865-4770

http://www.inprotein.com/

Protein Research & Development

## **Integrity Pharmaceutical Corporation**

5767 Thunderbird Rd Indianapolis, IN 46236 317-823-6878

http://www.integritypharm.com/\_

Manufacturer of pharmaceuticals for urology, obstetrics and gynecology

## **International Bioproducts, Inc.**

1106 E. Seymour St Muncie, IN 47302 765-282-1530

http://www.intlbioproducts.com/

Manufactures biomedical kits for food testing industry

#### **KP Pharmaceutical Technology**

1212 Rappel Dr Bloomington, IN 47404 812-330-8121

http://www.kppt.com\_

Formulation development services, clinical trial material manufacturing services, analytical testing and stability studies monitoring

## **Lafayette Pharmaceuticals**

526 N Earl Ave Lafayette, IN 47904 765-447-3129

http://www.inovision.com/Lafayette Pharmaceuticals/ Industrial inorganic chemicals

## Liposome Manufacturing Co, Inc.

6925 Guion Rd Indianapolis, IN 46268 317-290-8108

http://www.liposome.com/

Lipid and liposome-based pharmaceuticals

## **Mays Chemical**

5611 E. 71st St Indianapolis, IN 46220 317-842-8722

http://www.mayschem.com\_

Chemicals and raw materials for pharmaceutical/medical industry

#### **Mead Johnson Nutritionals**

2400 W Lloyd Expy Evansville, IN Global HQ 47721 812-429-5000

http://www.meadjohnson.com

Focus on infant formulas, vitamins and digestive-specific nutritionals

## **Memorial Health Systems**

615 N Michigan St South Bend, IN 46601 219-284-7200

http://www.homehealthoutlet.com/

Home health care products

#### Microgen, Inc.

3249 E. Worthville Road Greenwood, IN 46143 317-888-8733

http://www.microgeninc.com/microgen/shop/home.asp

Contract research organization (CRO) outsources services to pharmaceutical companies, etc.

#### **Nutritional Research Associates**

P.O. Box 354 South Whitley, IN 46787 800-456-4931

http://www.latanet.com/e-

source/!VENDORS.MZ/!NUTRIRE.HTM\_

Vitamin concentrates: foods, feeds, carotene, carrot & wheat germ oil, pharmaceuticals, & small animal feeds

#### **Omicron Biochemicals**

1347 N. Ironwood Drive South Bend, IN 46615 219-287-6910

 $\underline{http://www.omicronbio.com/}\_$ 

Isotopes

#### Pfizer Inc.

100 Pfizer Dr Terre Haute, IN 47802 812-299-2121 http://www.pfizer.com/

Pharmaceuticals

## **Quality Accessories, Inc.**

9748 Indiana Parkway Munster, IN 46321 219-922-8103

http://www.qualityaccessories.com/ Retail and lab eyeglass products

## R2 Diagnostics, Inc

412 S. Lafayette Rd South Bend, IN 46606 219-288-4377

http://www.r2diagnostics.com/
Medical diagnostic testing kits

# Radiopharmacy, Inc.

1409 East Virginia St Evansville, IN 47711 812-474-2142

http://www.radiopharmacy.com\_

Nuclear pharmacy

#### **Roche Diagnostics**

9115 Hague Rd Indianapolis, IN 46256 317-845-2000 http://us.diagnostics.roche.com/ Diagnostic

#### Rush & Hebble Co.

6973 South U.S. Highway 31 Bloomington, IN 47401 317-244-8189 Pharmaceutical supplies

## **Schwarz Pharmaceutical Manufacturing**

1101 C Ave W Seymour, IN 47274 812-523-3457

http://www.schwarzusa.com\_

Pharmaceuticals

## **Serim Research Corporation**

P.O. Box 4002 Elkhart, IN 46514 800-542-4670

http://www.serim.com/\_

Dry reagent test strips - research, manufacturing & development

## **Spectrum Pharmacy**

1100 Airport North Fort Wayne, IN 46825 219- 489-1173

http://www.specpharm.com/\_

Radiopharmaceuticals

## **Spectrum Pharmacy**

1301 Millburn Mishawaka, IN 46544 574 -255-5072

http://www.specpharm.com/\_

Radiopharmaceuticals

## **SSCI**

3065 Kent Ave West Lafayette, IN 47906 800-375-2179

http://www.ssci-inc.com\_

R&D: protocol development

## **Synermed**

17322 Westfield Park Rd Westfield, IN 46074 317-867-5535

http://www.synermed.co.uk\_

Reagent systems

## **Vesta Pharmaceuticals**

8768 E 33rd St Indianapolis, IN 46226 317-895-9500

http://www.vestapharm.com\_

Manufacturer/distributor of dietary supplements

## **Surgical & Medical Instruments**

#### Accusil, Inc.

1201 E 86th Pl Merrillville, IN 46410 219-736-0400

http://www.accusil.com/\_

Medical devices & tubing

## **Anthony Products, Inc.**

7711 Records St Indianapolis, IN 46226 317-543-3289

http://www.anthonyproducts.com/\_

ENT, plastic surgery equipment/instruments

#### **Bio-Med Instruments, Inc.**

539 Turtle Creek South Dr # 41 Indianapolis, IN 46227 317-784-9609 http://www.biomed-instruments.com/

Hospital supplies/equipment

## Biomedix, Inc.

45 S Main St Spencer, IN 47460 812-829-9667

http://www.biomedix.com/\_

Vascular diagnostic devices

#### Bivona, Inc.

5700 W 23rd Ave Gary, IN 46406 219-989-9150

http://www.bivona.com/\_

Voice restoration devices, respiratory access, ENT specialty devices

## **Boston Scientific Corp.**

780 Brookside Dr Spencer, IN 47460 812-829-4877

http://www.bsci.com/index.html

Medical devices

## Chapman Lake Instrument, Inc.

2115 N Industrial Dr Bloomington, IN 47404 812-323-7165 Medical instruments

## Cook Group, Inc.

P.O. Box 489 Bloomington, IN 47402 800-457-4500 http://www.cookgroup.com/

Pharmaceutical diagnostic

#### EHOB, Inc.

250 N Belmont Ave Indianapolis, IN 46222 317-972-4600

http://www.ehob.com\_

"Waffle" brand products: inflatable medical products

## **Engineered Medical Systems, Inc.**

2055 Executive Drive Indianapolis, IN 46241 317-246-5500 Anesthesia masks, respiratory bags

## Flotec, Inc.

7625 W New York St Indianapolis, IN 46214 317-273-6960 http://www.floteco2.com Oxygen regulators

#### Focus Surgery, Inc.

3940 Pendleton Way Indianapolis, IN 46226 317-541-1580

http://www.focus-surgery.com

Non-invasive ultrasound guided surgical devices and technologies (for treatment of urological diseases)

## **Surgical & Medical Instruments (cont.)**

## **Gettig Technologies**

910 Wohlert St Angola, IN 46703 219-665-9404

http://www.gettig.com\_

Precision tooling, injection molding

## **Gettig Technologies**

4055 E 250 N Knox, IN 46534 219-772-6449

http://www.gettig.com/

Precision tooling, injection molding

## **Greenwald Surgical Company**

2688 DeKalb St Lake Station, IN 46405 219-962-1604

http://www.iryo-joho.com/greenwald.html

Urological instruments

## Helmer Laboratories, Inc.

15425 Herriman Blvd Noblesville, IN 46060 317-773-9073

http://www.helmerinc.com

Medical equipment: refrigerators, plasma thawers, centrifuges

### Hemocleanse

2700 Kent Ave West Lafayette, IN 47906 765-463-9540

http://www.hemocleanse.com\_

Develop/commercialize devices for chronic disease (AIDS, kidney disease, liver disease, etc)

#### **Hill-Rom Company**

1069 State Route 46 E Batesville, IN 47006 812-934-7777

http://www.hill-rom.com/\_

Patient care capital equipment

## King Systems Corp.

15011 Herriman Blvd Noblesville, IN 46060 317-776-6823

http://www.kingsystems.com

Respiratory apparatus

## **Leach Technology Group**

6911 Hillsdale Ct Indianapolis, IN 46250 317-576-5035

http://www.ummelec.com/\_

Modular analyzer systems for diabetes, tumors, pregnancy, drug abuse, HIV, etc.

## Lifeguard Medical Products, Inc.

1604 S Franklin Rd Indianapolis, IN 46239 317-356-1635 Oxygen equipment

# Mallinckrodt/Nellcor Puritan Bennett Corp.

5647 Dividend Rd Indianapolis, IN 46241 317-248-8060

http://www.mallinckrodt.com/

Oxygen equipment

#### Mectra Labs, Inc.

US Route 231 Bloomfield, IN 47424 812-384-3521 http://www.mectralabs.com

Invasive surgery devices

## **MED** Institute

1400 Cumberland Ave Lafayette, IN 47906 765-463-7537

http://www.cookgroup.com/

Development of medical equipment

## **Surgical & Medical Instruments (cont.)**

#### Modular Devices, Inc.

503 W. Carmel Drive Carmel, IN 46032 317-818-4480

http://www.modulardevices.com/\_

Heart catheterization EP & angio labs

## Promex, Inc.

3049 Hudson St. Franklin, IN 46131 317-736-0128

http://www.usbiopsy.com/

Biopsy needles & devices

#### Purfybr, Inc.

9384 Calumet Ave Munster, IN 46321 800-947-9227

http://www.purfybr.com/\_

Diagnostic collection instrumentation

## Regin Manufacturing, Inc. (AMG, LLC)

12000 Exit 5 Parkway PO Box 722 Indianapolis, IN 46038 317-579-6700 Medical instruments

#### Sabin Corp.

3800 Constitution Way Bloomington, IN 47403 812-323-4500

http://www.sabincorp.com/\_

Injection tubing/molds for Cook Group

## **Sterilization Cassette Systems Inc**

5717 W Minnesota St Indianapolis, IN 46241 317-246-5535

http://www.sterilecassette.com\_

Dental, orthopedic, surgical, and generic (basic hospital) instrument case/tray systems

Also can create specialized cases for clients

## Ultrexx, Inc.

200 Progress Way Avilla, IN 46710 219-897-2117

http://www.ultrexxinc.com/

Orthopedic/surgical instruments

## **UMM Electronics, Inc.**

6911 Hillsdale Ct Indianapolis, IN 46250 317-576-5035

http://www.ummelec.com/\_

Modular analyzer systems for diabetes, tumors, pregnancy, drug abuse, HIV, etc.

# **Surgical Appliances & Supplies**

#### Advanced Orthopro, Inc.

1820 N Illinois St Indianapolis, IN 46202 317-924-4444

http://www.advancedorthopro.com/\_

Orthopedic supplies/artificial limbs

## Allied OSI Laboratories, Inc.

6299 Guion Rd Indianapolis, IN 46268 317-293-4858 http://www.aolabs.com/

Orthopedic devices (custom)

#### American Limb & Orthopedic Co.

1315 Mishawaka Ave South Bend, IN 46615 219-287-3767 Artificial limbs/braces

#### Biomet, Inc.

56 E Bell Dr Warsaw, IN 46582 219-267-6639 http://www.biomet.com/

Manufactures orthopedic surgical and nonsurgical medical devices

## **Calumet Orthopedic & Prosthetic**

7554 Grand Blvd Crown Point, IN 46342 219-942-2148 http://www.onp.com/calumet Orthopedic devices

## Central Brace & Limb Co., Inc.

1901 N Capitol Ave Indianapolis, IN 46202 317-925-4296 Orthopedic devices, artificial limbs/braces, prosthetics

#### **Closure Medical Corp.**

871 E Summit St Crown Point, IN 46307 219-663-1775

http://www.closuremed.com/ Medical implant devices

## DePuy, Inc.

700 Orthopaedic Dr Warsaw, IN 46852 219-267-8143

http://www.depuy.com/\_

Orthopedic devices and supplies

## **Fort Wayne Metals Research Products**

9609 Indianapolis Rd Fort Wayne, IN 46809 219-747-4154 http://www.fymetals.com/

http://www.fwmetals.com/ Precision wire products

## G & H Wire Co.

P.O. Box 248
Greenwood, IN 46142
317-346-6655
<a href="http://www.ghwire.com/">http://www.ghwire.com/</a>
Orthodontic gwraliog (v.

Orthodontic supplies (wire)

#### Hand Industries, Inc.

315 S Hand Ave Warsaw, IN 46580 219-267-3525 http://www.dirilyte.com/ Orthopedic supplies

#### **Hanger Prosthetics & Orthotics**

600 N Weinbach Ave # 660 Evansville, IN 47711 812-479-1121 http://www.hanger.com/

Artificial limbs/braces

# **Surgical Appliances & Supplies (cont.)**

## Instrumedical Technologies, Inc.

727 N Detroit St Warsaw, IN 46580 219-269-1982

http://www.instru-med.com/ Orthopedic instruments

## Jatex, Inc.

PO Box 156 Nappanee, IN 46506 219-773-5928 Orthopedic instruments

#### **Lehi Prosthetics**

1501 W Jackson St Muncie, IN 47403 765-288-4613 Prosthetics

#### Northern Brace, Inc.

425 N Michigan St #112 South Bend, IN 46601 219-233-2459 Orthopedic braces

#### Novacare

1332 N Illinois St Indianapolis, IN 46202 317-634-6572 <a href="http://www.novacare.com/">http://www.novacare.com/</a> Orthotics and prosthetics

#### **Orthopedic Precision Instruments**

125 Washington St Roann, IN 46974 765-833-5081 Orthopedic instruments

#### Othy, Inc.

486 W 350 N Warsaw, IN 46582 219-267-8700 http://www.othy.com/ Orthopedic instruments

## Paragon Medical Inc.

8 Matchette Industrial Park Rd Pierceton, IN 46562 219-594-2140

http://www.paragonmedical.com/

Medical trays & custom surgical instruments

#### **Precision Instruments, Inc.**

Anderson, IN 765-643-1980 http://www.pinstruments.com/

Curcical instruments

Surgical instruments

## Rayco Steel Process, Inc.

207 S Lincoln St Warsaw, IN 46580 219-267-7676

http://www.raycotools.com/

Cutting tools & orthopedic instruments

## **Rodgers Finishing Tools**

1120 S Patterson St Lebanon, IN 46052 765-482-7266

http://www.rftinc.com/
Tooling/finishing equipment

#### Romaine, Inc.

2610 Sterling Ave Elkhart, IN 46516 219-294-7101

http://www.koldwrap.com/\_

Cold compression bandages

#### **Rotobur-Doell Manufacturing**

2730 Independence Drive Fort Wayne, IN 46808 219-483-1110

http://www.rotobur.com/\_

Orthopedic supplies, cutting/grinding tools

# **Surgical Appliances & Supplies (cont.)**

## **Sofamor Danek Group**

Winona Lake, IN
219-267-6828
<a href="http://www.sofamordanek.com/">http://www.sofamordanek.com/</a>
Spinal orthopedics/surgical tools

# Zimmer, Inc.

1800 W Center St Warsaw, IN 46580 219-267-6131

http://www.zimmer.com/\_

Manufactures orthopedic reconstructive implants and surgical products, and trauma products.

# **Health Information Technology**

#### **HealthX**

8720 Castle Creek Parkway, Suite 300 Indianapolis, Indiana 46250 877-492-3633

http://www.healthx.com/

#### Logikos, Inc.

2914 Independence Dr. Fort Wayne, IN 46808-0310 260-483-3638

http://www.logikos.com/

## Logikos, Inc.

4550 Jonathan Moore Pike Columbus, IN 47201 812-342-3894

http://www.logikos.com/

## Medical Decision Modeling Inc.

3600 Woodview Trace, Suite 317 Indianapolis, IN 46268 317-704-3801

http://www.mdm-inc.com/

## **Medical Informatics Engineering**

4101 W. Jefferson Blvd. Fort Wayne, IN 46804 260-459-6270 http://www.mieweb.com/

#### Mezzia, Inc.

500 East 96th Street, Suite 350 Indianapolis, Indiana 46240 317-805-6000

http://www.mezzia.com/

#### **Ontario Systems**

1150 West Kilgore Avenue Muncie, Indiana 47305-1588 765-751-7000

http://www.ontariosystems.com/home.htm

#### Quovix

6081 E. 82nd Street, Suite 201 Indianapolis, IN 46250 888-376-5164 http://www.quovix.com/

## **RealMed Corporation**

510 E. 96th Street, Suite 400 Indianapolis, IN 46240 877-REALMED

http://www.realmed.com/

#### Technology Partnership Group, Inc.

120 East Market Street, Suite 400 Indianapolis, IN 46204 317-610-6100

http://www.techpg.com/

General: Includes health, chemical, rubber, electrical and other products and services

## Accessibility Products, Inc.

4855 S Emerson Ave Indianapolis, IN 46203 317-784-2255

http://www.accessibilityproducts.com/

Home health care products

#### Aearo Co.

5457 W 79th St Indianapolis, IN 46268 317-692-6666 http://www.aosafety.com/

Industrial respiratory safety products

#### **Airomat Corporation**

2916 Engle Rd Fort Wayne, IN 46809 219-747-7408

http://www.airomat.com/

Work matting

## **Alexander Chemical Corp**

P.O. Box 1747 LaPorte, IN 46352-1747 219-393-3541 Organic & inorganic chemicals

#### Alpha Systems, Inc.

5120 Beck Dr. Elkhart, IN 46516 219-295-5206 http://www.alphasystemsinc.com/ Sealants, rubber roofing

#### American Ultraviolet Co.

212 S Mount Zion Rd Lebanon, IN 46052 765-483-9514

http://www.americanultraviolet.com/

UV cure systems, germicidal fixtures

### **Anderson Development Co**

3400 W. 4th Ave.
Gary, IN 46406-1706
219-977-9850
Industrial chemicals: pharmaceutical alcohol borates

## Anderson Tool & Engineering, Co Inc

P.O. Box 1158 Anderson, IN 46015 765-643-6691 Design & build special equipment & electrical panels

## **Applied Instruments, Inc.**

5234 Elmwood Ave Indianapolis, IN 46203 317-782-4331

http://www.appliedin.com/

Test equipment to t-comm industry

## **Automated Control Systems**

627 Hartzell Rd New Haven, IN 46774 219-493-6606 http://www.acsmfg.com/

Continuous product material handling

## Ball Systems, Inc.

622 S. Rangeline Rd. Carmel, IN 46032 317-848-0207 CRT equipment and surge suppressors, design custom test equipment

#### **Brown Tape Products Co.**

2323 W 141st St Westfield, IN 46074 317-848-1202 http://www.browntapeproducts.com/

Adhesive tapes, surgical gloves

#### Carter Manufacturing Co., Inc.

896 E Carter Ct Brookston, IN 47923 765-563-3666

http://www.cartermfgco.com/

Equipment for harvest & plant research plots

## **CAVU Operations Inc**

310 N Earl Dr Lafayette, IN 47903 765-447-1157 Electrical & epoxy molded coils, instruments & potential transformers

## Central Indiana Rubber Products, Inc.

706 Waynetown Rd Crawfordsville, IN 47993 765-362-7790 <a href="http://www.centralrubber.com/">http://www.centralrubber.com/</a> Hose, gaskets, extrusions

#### Central Rubber & Plastics, Inc.

17416 County Road 34 Goshen, IN 46528 219-534-6411

http://www.centralrubberinc.com/

Molded rubber products, thermoplastic elstromers

#### **Continental International**

6723 Hanna St Fort Wayne, IN 46816 219-447-7000 http://www.contintl.com/ Seals and abrasives

## **Control Development**

2633 Foundation Dr South Bend, IN 46628 219-288-7338

http://www.controldevelopment.com\_

Spectroscopy and optical components

## **Current Technologies, Inc.**

State Road 32 E Crawfordsville, IN 47933 765-364-0490 Medical wipes & disposable medical laboratory supplies

#### **D&N Micro Products**

2703 Corrinado Ct Fort Wayne, IN 46808 219-484-6414

http://www.dnmicro.com

Designs, modifies, assembles and manufactures a wide variety of electronic and mechanical products

## Dage-MTI, Inc.

701 N Roeske Ave Michigan City, IN 46360 219-872-5514

http://www.dagemti.com/

Cameras & monitors for health industry

#### **DA-LITE**

3100 N Detroit St Warsaw, IN 46582 219-267-8101

http://www.dalite.com/

Projection screens, presentation products

#### **Deflect-o**

7035 E 86th St Indianapolis, IN 46250 317-841-4380

http://www.deflecto.com/

Air distribution, dryer venting, heat register air deflector

## Deister Machine Company, Inc.

1933 E Wayne St Fort Wayne, IN 46803 219-426-7495

http://www.deistermachine.com/

Vibrating equipment

#### Diversified Healthcare, Inc.

420 NW 5th St Evansville, IN 47708 812-428-6700

http://www.dhidirect.com/

Supply retail and hospital pharmacies

## Dwyer Instruments, Inc.

102 Indiana Highway 212 Michigan City, IN 46360 219-879-8000

http://www.dwyerinstruments.com/

Measuring and control instruments

## **E-A-R Specialty Composites**

7911 Zionsville Rd Indianapolis, IN 46268 317-692-1111

http://www.earspecialtycomposites.com/

Material for noise control, vibration dampening

#### Ecolab, Inc.

970 Tipton Huntington, IN 46750 291-268-8100 Disinfectants

## Etalon, Inc.

P.O. Box 127 Lebanon, IN 46052-0127 765-483-2550 Piezoelectric & ultrasonic transducers

#### **Faultless Caster Div.**

1421 N Garvin St Evansville, IN 47711 812-425-1011

http://www.faultlesscaster.com/

Casters and other mobility units

## **FH Burnham Glove Company**

1601 Ohio St Michigan City, IN 46360 219-874-5205 http://www.burnhamglove.com/ Produce gloves

#### **Firestone Industrial Products**

12650 Hamilton Crossing Blvd Carmel, IN 46032 317-818-8600 http://www.fsip.com/ Air accessory systems-air springs

## Flint & Walling Industries, Inc.

95 N Oak St Kendallville, IN 46755 219-347-1600

http://www.flintandwalling.com/

Water system manufacturers

## Glas-Col Apparatus Co.

711 Hulman St Terre Haute, IN 47802 812-235-6167

http://www.glascol.com/

Heating tapes & cords, homogenizers, rotators, shakers, stirrers

## Global Power Systems, Inc.

2703 Corrinado Ct Fort Wayne, IN 46808 219-373-0075

 $\underline{http://www.globalpowersystems.com/}$ 

Electronic wheel chairs

## **Hamblen Gage Corporation**

4901 W. Raymond St.
Indianapolis, IN 46241
317-241-9444
Design & build automated post-processor gages with closed-loop SPC

## HBR Healthcare Co.

2211 Willliamsburg Pike Richmond, IN 47374 765-966-1400

http://www.hbrhealthcare.com\_

Remanufactured hospital equipment (beds)

## **Health Equipment Manufacturers**

702 S Reed Dr. Fremont, IN, IN 46737 219-495-3472 Heating pads

## **KLI Corporation**

1119 3rd Ave SW Carmel, IN 46032 317-846-7452

 $\underline{http://www.entertainers\text{-}secret.com/}$ 

Entertainer's secret throat relief

## **Laboratory Equipment Corp. (Labeco)**

156 E. Harrison St. Mooresville, IN 16158 317-831-2990

Design & manufacture custom test equipment, computer controls

#### Lincoln Coders, Inc.

2815 Independence Dr Fort Wayne, IN 46808 219-482-8493

http://www.lincolncoders.com/

Carton coders for code dating & product information

## **Magnetic Concepts Corporation**

611 3rd Ave SW Carmel, IN 46032 317-580-4020

http://www.magneticconcepts.com/

White boards, magnetic scheduling boards

## **Marvel Industries**

233 Industrial Pkwy Richmond, IN 47374 765-962-2521

http://www.marvelindustries.com/

Refrigeration products

## MG Grundman & Sons, Inc.

906 N 7th St Vincennes, IN 47591 812-882-4770

http://www.grundmanshoe.com/

Custom corrective, regular shoes and boots

### **Micro Bio-Medics Inc**

8119-37 Zionsville Rd Indianapolis, IN 46268 317-872-7670

http://www.microbiomedics.com/\_

Distributor of medical supplies & equipment to health care providers

## **Micrology Laboratories**

206 W Lincoln Ave Goshen, IN 46526 219-533-3351

http://www.micrologylabs.com/

Water testing and microbiology applications

## Moyer Process & Control, Inc.

105 N Wayne St Fremont, IN 46737 219-495-2405

http://www.moyercompanies.com/

Spring makers

## Norman Tool, Inc.

15415 Old State Rd Evansville, IN 47725 812-867-3496

http://www.normantool.com/

Manufactures abrasion wear testers

## Nuell, Inc.

P.O. Box 55 Warsaw, IN 46580

Repair & manufacture surgical equipment

## Okaya Electric America, Inc.

503 Wall St Valparaiso, IN 46383

219-477-4488

http://www.okaya.com/

Display and noise suppression

## Parker Glove & Supply Co.

220 E 4th St Avilla, IN 46710 219-897-3118

http://www.parkerglove.com/

Gloves, eye, ear and clothing protection

## Powerway, Inc.

6919 Hillsdale Ct Indianapolis, IN 46250 317-585-6238

http://www.powerwayinc.org/

Software products

#### Pyromation, Inc.

5211 Industrial Rd Fort Wayne, IN 46825 219-484-2580

http://www.pyromation.com/

Temperature sensor manufacturing

## **Royal Spa Manufacturing**

2041 W Epler Ave Indianapolis, IN 46217 317-781-0828

http://www.royalspa.com/

Spas, saunas, whirlpools

## Sammann Corp

9935 N US Highway 12 E Michigan City, IN 46360 219-872-4413

http://www.sammann.com/

Scissors, glasses

#### Sani-Serv

451 E County Line Rd Mooresville, IN 46158 317-247-0460

http://www.saniserv.com/

Work tables

#### Service Engineering, Inc.

2190 W Main St Greenfield, IN 46140 317-467-2000

http://www.serviceengineering.com/

Vibratory and centrifugal parts, pre-feeding equipment

#### SilCo Tec

707 Boyd Blvd La Porte, IN 46350 219-324-4411

http://www.silcotech.com/

Color master batches & other additives & modifiers for silicon rubber compounds

## Simulators Ltd, Inc.

P.O. Box 1644 Terre Haute, IN 47808 812-466-2071

Research & development: health & safety products, cold weather breathing masks

#### South Bend Controls, Inc.

1237 Northside Blvd. South Bend, IN 46615-3991 219-234-3157 Solenoids & operated valves for aerospace, space & medical fields

#### Star Glove Co.

106 S Oak St Odon, IN 47562 812-636-7395 http://www.starglove.com/

Industrial work gloves

## Stickle Steam Specialties Co.

2215 Valley Ave Indianapolis, IN 46218 317-636-6563

http://www.sticklesteam.com

Meets hospitals' steam demands

#### Sun Metal Products, Inc.

2156 N Detroit St Warsaw, IN 46580 219-267-3281

http://www.sunmetal.com/

Wheelchair rims and wheels

## **The Braun Corporation**

631 W 11th St Winamac, IN 46996 219-946-6153

http://www.braunlift.com/

Wheelchair lifts, accessories

## Vibronics, Inc.

10744 W State Route 662 Newburgh, IN 47630 812-853-2300

http://www.vibronics.com/

Seismography, blast surveying, vibration studies

## Viking, Inc.

2740 E Business 30 Columbia City, IN 46725 219-244-6141 http://www.vikinginc.com

Rubber products

## Von Duprin, Inc.

2720 Tobey Dr Indianapolis, IN 46219 317-897-9944

http://www.vonduprin.com/

Door exit hardware, electrified security products and door control panels

## **Wabash Instrument Corp**

300 Olive St Wabash, IN 46992 219-563-8406

http://www.winsco.com/

Science education equipment

## **Warrick Industries Corp**

1110 D I Dr Elkhart, IN 46514 219-264-7511

http://www.mccoymiller.com/

Make ambulances

## WC Kirby & Son, Inc.

1709 Cherry St Noblesville, IN 46060 317-773-6700

http://www.wckirby.com/

Design and manufacture compression, transfer and injection molds for rubber industry

## Whimet

4356 N State Road 15 Warsaw, IN 46582 219-267-8062 Device manufacturing

#### **Biomedical Plastics**

## American Renolit Corp La Porte

1207 E Lincolnway La Porte, IN 46350 219-324-6886

http://www.americanrenolit.com\_

Polyvinylchloride and polyolefines

## **Bremen Motor Corp**

405 Industrial Dr Bremen, IN 46506 219-546-3791 Medical soft goods, pads, life vests

## Burco Molding, Inc.

15015 Herriman Blvd Noblesville, IN 46060 317-773-5699 Medical plastic products

#### **Cedar Plastics Inc**

1214 W Main St Lebanon, IN 46052 765-482-5555 Plastic injection molded products including medical

#### Central Rubber & Plastics, Inc.

17416 County Road 34 Goshen, IN 46528 219-534-6411

http://www.centralrubberinc.com/

Molded rubber products, thermoplastic elstromers

## **Century Foam**

28505 County Road 20 Elkhart, IN 46517 219-293-5547

http://www.centuryfoam.com

Foam products

## **ECA Enterprises**

906 S Walnut Edinburgh, IN 46214 812-526-6734

http://www.manarinc.com/

Custom plastic part assembling for medical & industrial uses

## Fiberglass Engineering/Design

7421 Crawfordsville Rd Indianapolis, IN 4614 317-293-0002 Molds & medical equipment

#### FLW Plastics, Inc.

P.O. Box 99 Hope, IN 47246 812-546-0049 Medical plastic injection molding

## Fort Wayne Mold and Engineering, Inc.

4501 Earth Drive Fort Wayne, IN 46809 219-747-9168 Design & manufacture of

Design & manufacture of precision rubber molds sold to the medical industry

## Foamcraft, Inc.

5543 Bonna Ave Indianapolis, IN 46219 317-357-8701 http://www.foamcraftinc.com/

Urethane foam, flammability foam

## **General Rubber and Plastics**

1902 N Kentucky Ave Evansville, IN 47711 812-464-5153

http://www.genrub.com/

Hose, gaskets, rubber sheeting, seals, Plexiglas

#### **Kenco Plastics Inc**

2202 W 450 N La Porte, IN 46350 219-3627565 Precision injection molding

## **Biomedical Plastics (cont.)**

## **Med-Plastics Intl Inc**

Indianapolis
317-870-5050
Injection molded disposable medical products

## **Medical Polymers**

95 South Main Street
P.O. Box 188
Spencer, IN 47460
812-829-4891
Manufacturing, custom molding engineering & design, precision parts

## Model Mold & Machine Co., Inc.

3409 Sutherland Ave. Indianapolis, IN 46218 317-925-8911 Plastic injection molds

#### **Nice-Pak Produts Inc**

1 Nice-Pak Rd. Mooresville, IN 46158 317-831-6800 Containers: plastic, medical & hospital supplies, packaging materials: plastic, SVC

#### North American Latex Corp.

49 Industrial Park Dr. Sullivan, IN 47882-7521 812-268-6608 Latex medical, industrial & vinyl dip products

## **Plastic Assembly Technologies**

Indianapolis 317-841-1202 Medical equipment and supplies

## Plastic Processors, Inc.

7450 S Homestead Dr Hamilton, IN 46742 219-488-3999

http://www.plasticprocessorsinc.com/

Plastic extrusion, rubber molding, rubber fabricating

## Sperry Rubber & Plastics Co.

9146 US Highway 52 Brookville, IN 47012 765-647-4141

http://www.sperryrubber.com/

Extrudes rubber and plastic profiles

## Spin-Cast Plastics, Inc.

3300 N Kenmore St South Bend, IN 46628 219-232-8066 http://www.spincast.com/ Rotational molding

## Tomken Tool & Engineering, Inc.

4601 North Superior Dr.
Muncie, IN 47303
800-382-2472
Plastic-injection molds, custom molding of miniature plastic parts

## **Tulox Plastics Corp**

401 S Miller Ave Marion, IN 46953 765-664-5155 http://www.tulox.com/

Semi-rigid plastic containers and injection molded closures

## **Wieland Designs Inc**

901 E Madison St Goshen, IN 46528 219-533-2168 Vinyl prods for medical equipment

## **Biomedical Metal and Machine Shop Products and Services**

## **Ahaus Tool and Engineering, Inc**

200 Industrial Parkway Richmond, IN 47375 765-962-3571 Design & build special application machines

## Apex Precision Technologies, Inc.

2060 Yandes St. Indianapolis, IN 46202 317-925-5363 Mechanical assemblies, formed tubes & tube assemblies

## Bates Machine, Inc.

1120 D I Dr.

Elkhart, IN 46514 219-264-3997 Machine shop: medical tools, prosthetics, custom CNC machining, drilling, boring, cutting, etc.

## **Bo-Mar Industries, Inc.**

221 S. Franklin Rd. Indianapolis, IN 46219 317-899-1240 Value-added engineering

#### **Central Machine Works**

3939 W. 56th St. Indianapolis, IN 46254 317-297-9770 Aerospace, automation, electronics, medical, plastics

## Chesterfield Tool & Engineering, Inc.

P.O. Box 566
Daleville, IN 47334-9347
765-378-5101
Hydraulic fixtures

## Commercial Plating Company, Inc.

P.O. Box 843 Indianapolis, IN 46206 317-635-8565 Electroless nickel plating

# **Detail Tool, Die and Injection Molding** L.L.C.

Alexandria, IN 46001 765-724-7647 Molds, crimp dies, stamp dies, injectionmolding components and some injection molding

## **Hurst Manufacturing**

636 West State Road 28

1551 E Broadway St Princeton, IN 47670 812-385-2564 http://www.hurstmfg.com Motors and gear boxes

## Imagineering Enterprises, Inc.

1302 W Sample St South Bend, IN 46619 219-287-2941

http://www.imagineering-inc.com/

Metal finishing and metallurgical consulting to several industries

## IMH Products, Inc.

P.O. Box 20814 Indianapolis, IN 46220 317-252-5566 Fabrication, stamping, welding & assembly

## **Indianapolis Metal Spinning Company**

1924 Midwest Blvd.
Indianapolis, IN 46214
317-273-7440
Tube spinning, pressure vessels, quick turnarounds

## **Industrial Component Parts, Inc.**

2610 Fortune Circle Drive East Indianapolis, IN 46241 317-481-9314 Manufacturing of custom components and modification of existing parts to precision specifications

## **Biomedical Metal and Machine Shop Products and Services (cont.)**

# **Industrial Heat Treating & Metallurgical** Co.

500 W. 21st St. Indianapolis, IN 46202 317-924-4321 Metal heat-treating and testing facility

# JIFCO Products, Inc. 256 W. Brown Street

Valparaiso, IN 46383 219-464-7111 Small lot machining with short lead time and just-in-time delivery from warehoused inventory

## Kaiser Tool Company, Inc.

3620 Centennial Dr Fort Wayne, IN 46808 219-484-3620 http://www.kaisertool.com/

Cutting tools, laser markings, knife blades

## **Kilgore Manufacturing**

2390 E 100 S Columbia City, IN 46725 219-248-2002

http://www.kilgoremfg.com/

Machined components & assemblies for original equipment

## Langsenkamp Mfg.

8816 Corporation Drive Indianapolis, IN 46256 317-585-1950

Custom fabrication of any metal products including design assistance and prototyping

## Out Source Manufacturing, LLC

P.O. Box 1021 Warsaw, IN 46580 219-267-8791 Machine shop, medical implants & instruments

## Overton & Sons Tool & Die Company

1250 Old State Road 67 South Mooresville, IN 46158-8243 317-831-4542 Design & build coordinate measuring machine

## **Parsons Custom Machining**

P. O. Box 615 Brazil, IN 47834 812-446-5431 ISO certified machine shop

#### **PG Industries**

6400 Industrial Hwy Gary, IN 46406 219-977-8493

http://www.tanks-linings.com/

Web design, development & customer service

## **Provar Industrial Corporation**

8912 Mississippi St Merrillville, IN 46410 219-650-2330

http://www.provarindustrialcorp.com/

Industrial engineering & manufacturing

#### **O3!** Inc

5857 Churchman Ave Indianapolis, IN 46206 317-780-8562 Machine shop manufacturing medical products

#### Rapid Rule

69159 Pine Rd North Liberty, IN 46554 219-784-2273 http://www.rapidrule.com/ Scale rulers

# **Biomedical Metal and Machine Shop Products and Services (cont.)**

## Rickman Tool, Inc.

P.O. Box 547
Rochester, IN 46975
219-223-8198
Precision parts for orthopedic industry:
implants for back surgery & surgical instruments

## **Rx Honing Machine Corp.**

1301 East 5th St. Mishawaka, IN 46544 800-346-6464 Surgical & dental sharpening & maintenance equipment

## Sabre, Inc.

10832 Weatherly Court Indianapolis, IN 46236 317-823-5755 Sales of machined, metal and plastic parts plus prototype parts

# Snavely's Machine & Manufacturing Co., Inc.

1750 Mill St., P.O. Box 764 Wabash, IN 46992 219-563-8395 Precision job shop manufactures to customer prints

## **Stone City Products, Inc.**

1206 Seventh St.
Bedford, IN 47421
812-275-3373
Metal stampings, assemblies, capacitor mounting, hardware

# T & L Sharpening, Inc.

P.O. Box 338

Monticello, IN 47960
219-583-9250

Cutter & orthopedic rasp grinding; carbide rotary files, stainless steel twist drills & electropolishing